#### The Pulse of America 2020 Survey Report (Plains Region)

### Response Counts Completion Rate:



#### 1. Are you 18 years of age or older?

Value	Percent	Responses
Yes	100.0%	406

### 2. How often do you read the following local news areas in your local paper? (Check one each row)

	Always	Frequently	Occasionally	Never	Responses
School news Count Row %	107 26.4%	104 25.6%	151 37.2%	44 10.8%	406
Business news Count Row %	97 23.9%	155 38.2%	130 32.0%	24 5.9%	406
Government news Count Row %	115 28.3%	139 34.2%	124 30.5%	28 6.9%	406
High school sports news Count Row %	73 18.0%	78 19.2%	161 39.7%	94 23.2%	406
Crime news Count Row %	172 42.4%	143 35.2%	77 19.0%	14 3.4%	406
Clubs and organizations news Count Row %	50 12.3%	130 32.0%	175 43.1%	51 12.6%	406
Total					

3. On a scale of 1 to 5, with 5 being EXCELLENT and 1 being VERY POOR, please rate your local newspaper (including website) on the following factors: (Check one each row)

	Very poor	Poor	Neutral	Good	Excellent	Don't know	Responses
Easy to read and well designed Count Row %	0 0.0%	17 4.2%	53 13.1%	183 45.1%	149 36.7%	4 1.0%	406
Local news coverage Count Row %	2 0.5%	21 5.2%	38 9.4%	179 44.1%	163 40.1%	3 0.7%	406
Reporting objectivity Count Row %	11 2.7%	31 7.6%	82 20.2%	180 44.3%	94 23.2%	8 2.0%	406
Headline objectivity Count Row %	5 1.2%	19 4.7%	90 22.2%	189 46.6%	97 23.9%	6 1.5%	406
Local school news Count Row %	2 0.5%	11 2.7%	66 16.3%	165 40.6%	139 34.2%	23 5.7%	406
County news coverage Count Row %	3 0.7%	13 3.2%	70 17.2%	188 46.3%	125 30.8%	7 1.7%	406
Local city/community news coverage Count Row %	3 0.7%	13 3.2%	42 10.3%	179 44.1%	166 40.9%	3 0.7%	406
Environmental news coverage Count Row %	6 1.5%	22 5.4%	129 31.8%	154 37.9%	65 16.0%	30 7.4%	406
Courts and cops news coverage Count Row %	7 1.7%	16 3.9%	74 18.2%	184 45.3%	114 28.1%	11 2.7%	406
Local sports coverage Count Row %	2 0.5%	4 1.0%	56 13.8%	151 37.2%	155 38.2%	38 9.4%	406

	Very poor	Poor	Neutral	Good	Excellent	Don't know	Responses
Local arts and entertainment coverage Count Row %	3 0.7%	17 4.2%	73 18.0%	179 44.1%	112 27.6%	22 5.4%	406
People and features coverage Count Row %	6 1.5%	9 2.2%	63 15.5%	197 48.5%	121 29.8%	10 2.5%	406
<b>Total</b> Total Responses							406

4. Have you or any members of your household listened to a local radio station in the past 24 HOURS?

Value	Percent	Responses
Yes	76.8%	312
No	23.2%	94

5. In the last 30 days, have you or a member of your household made a purchase or sought out more information on a local product or service advertised, after hearing a commercial on a local radio station?

Value	Percent	Responses
Yes	44.6%	139
No	51.9%	162
None of the above / Does not apply	3.5%	11

6. Have you or the members of your household watched a local television station in the past 24 HOURS?

Value	Percent	Responses
Yes	86.2%	350
No	13.8%	56

7. In the past 30 days, have you or a member of your household purchased or sought out more information on a local product or service that you saw advertised on a local television station?

Value	Percent	Responses
Yes	50.3%	176
No	45.7%	160
None of the above / Does not apply	4.0%	14

#### 8. Have you or any member of your household read the local newspaper in the past WEEK?

Value	Percent	Responses
Yes	88.7%	360
No	11.3%	46

9. In the past 30 days, have you or a member of your household purchased or sought out more information on a local product or service that you saw advertised in the local newspaper?

Value	Percent	Responses
Yes	62.2%	224
No	37.8%	136

### 10. Including yourself, how many people inside and outside of your home read your copy of the local newspaper?

Value	Percent	Responses
1	33.9%	122
2	52.2%	188
3	7.8%	28
4	3.3%	12
5 or more	2.8%	10

Total: 360

#### **Statistics**

Average 1.8

### 11. Including yourself, who reads your copy of the local newspaper? (Check all that apply) $\frac{1}{2}$

Value	Percent	Responses
Adult male	71.9%	259
Adult female	75.8%	273
Minor under 18	4.7%	17

#### 12. Do you look for and read newspaper ads for products or services you plan to buy?

Value	Percent	Responses
Yes, always	19.2%	69
Yes, frequently	32.2%	116
Yes, sometimes	35.3%	127
Seldom	9.2%	33
Never	4.2%	15

### 13. Which of the following types of publications have you or anyone in your household read in the past month? (Check all that apply.)

Value	Percent	Responses
National Daily Newspaper	12.2%	44
Local Daily Newspaper	77.2%	278
Local Paid Weekly Community Newspaper	27.8%	100
Local Free Weekly Print Publication (a Shopper or Newspaper)	40.8%	147
Local Alternative Publication	3.1%	11
Local City or Regional Magazine	23.6%	85
Local Specialty Publication	12.5%	45
Local Business Publication	14.2%	51
Local Ethnic Publication	1.7%	6
Local Parenting Publication	2.5%	9
Local Senior Publication	11.4%	41
None of the above / Does not apply	1.4%	5

#### 14. How often do you or any members of your household read the following in the local newspaper? (Check one each row)

	Always	Frequently	Occasionally	Never	Responses
Classified Ads Count Row %	76 21.1%	99 27.5%	155 43.1%	30 8.3%	360
Retail Store Ads Count Row %	113 31.4%	152 42.2%	85 23.6%	10 2.8%	360
Ad Inserts Count Row %	94 26.1%	134 37.2%	109 30.3%	23 6.4%	360
Real Estate Ads Count Row %	33 9.2%	55 15.3%	182 50.6%	90 25.0%	360
Automotive Ads Count Row %	19 5.3%	49 13.6%	197 54.7%	95 26.4%	360
Content Focused Special Sections (Home Improvement, Medical, Back to School, Etc.) Count Row %	61 16.9%	133 36.9%	150 41.7%	16 4.4%	360
Political Ads Count Row %	22 6.1%	59 16.4%	165 45.8%	114 31.7%	360
Legal Notices Count Row %	40 11.1%	64 17.8%	152 42.2%	104 28.9%	360
Total					

Total Responses 360 15. Do you or anyone in your household prefer important public notices to be published in the local newspaper or posted on the web at a government operated web site?

Value	Percent	Responses
Published in the Local Newspaper	56.2%	228
Posted on a Government Website	8.6%	35
No preference	35.2%	143

16. Have you or any member of your household placed a classified ad in a local print publication or website in the last 12 months?

Value	Percent	Responses
Yes	19.7%	80
No	78.3%	318
Don't know	2.0%	8

#### 17. What was the most response to the ad most recently placed?

Value	Percent	Responses
Excellent response (sold item or got many inquiries)	31.6%	25
Satisfactory response (received many inquiries)	45.6%	36
Poor response (received very few inquiries)	22.8%	18

18. In the last seven days, have you visited your local newspaper's website?

Value	Percent	Responses
Yes	57.9%	235
No	42.1%	171

#### 19. How frequently do you visit your local newspaper's website?

Value	Percen	t Responses
Daily	17.59	6 71
Couple times week	19.29	6 78
Weekly	10.19	6 41
Couple times month	16.09	65
Monthly	3.49	6 14
Less Monthly	18.79	76
Have not visited / Does not apply	15.09	6 61

## 20. Which of the following AUTOMOTIVE SERVICE BUSINESSES do you or the members of your household plan to shop at in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Auto Body Shop	7.4%	30
Auto Detailing Shop	4.9%	20
Auto Glass Repair Shop	8.9%	36
Oil Change Station	49.8%	202
Auto Parts Store	34.7%	141
Auto Repair Shop	26.4%	107
Auto Salvage Yard	6.4%	26
Auto Battery Store	10.8%	44
Car Wash	71.9%	292
Gas Station	83.0%	337
New Vehicle Dealership	10.1%	41
Used Vehicle Dealership	14.3%	58
Pick and Pull Lot	3.9%	16
Recreation Vehicle (RV) Dealership	3.9%	16
Tire Store	25.9%	105
None of the above / Does not apply	5.2%	21
Auto Paint Shop	2.0%	8
Auto Towing Service	1.7%	7
Auto Window Tinting	2.2%	9
Auto Stereo Installation	1.5%	6
Car Audio Store	1.2%	5

Value	Percent	Responses
Commercial Truck Dealership	1.0%	4
Commercial Truck Repair Shop	0.7%	3
RV or Camper Repair	1.7%	7
Trailer & Utility Trailer	1.7%	7
Trailer Rental Service	1.0%	4

#### 21. Which of the following MOTORSPORT BUSINESSES do you or the members of your household plan to shop at in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Boat Dealer	1.0%	4
Boating Accessory Store	1.5%	6
Boat Repair Shop	2.0%	8
Boat Rental Service	0.5%	2
All-Terrain Vehicle (ATV) Dealer	6.7%	27
Watercraft Dealer	0.2%	1
Watercraft Rental Shop	0.5%	2
Motorcycle Dealer	4.9%	20
Motorcycle Repair Shop	2.5%	10
Motorcycle Accessory Store	4.2%	17
Golf Cart Dealer	1.2%	5
Boat and RV Storage Facility	1.7%	7
None of the above / Does not apply	84.2%	342

## 22. Which of the following FARM EQUIPMENT and AGRICULTURE BUSINESSES do you or the members of your household plan to shop at in the next 12 months? (Check all that apply.)

Value	Percent	Responses
New Farm Equipment Dealer	2.7%	11
Used Farm Equipment Dealer	4.9%	20
Farm Truck and Tractor Repair Shop	5.9%	24
Agriculture Farm Supply Store	19.5%	79
Agricultural Service	4.9%	20
Farming Structure Building Contractor	1.2%	5
Animal Feed Store	14.0%	57
None of the above / Does not apply	72.4%	294

# 23. Which of the following SPECIALTY FOOD BUSINESSES do you or the members of your household plan to shop at or purchase from in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Bagel Shop	16.7%	68
Bakery	49.5%	201
Specialty Cake Bakery	6.4%	26
Cupcake Shop	6.4%	26
Donut Shop	29.8%	121
Beverage Distributor	6.2%	25
BeerShop	21.7%	88
Brewery or Brew Pub	24.6%	100
Candy Store	14.5%	59
Cheese Shop	7.1%	29
Chocolate Shop	10.8%	44
Coffee & Tea Shop	36.7%	149
Espresso or Coffee Shop	30.8%	125
Cookie Store	11.8%	48
Convenience Store	78.1%	317
Dessert Restaurant	5.4%	22
Distillery	4.4%	18
Ethnic Food Restaurant	32.3%	131
Ice Cream or Frozen Yogurt Shop	37.4%	152
Smoothie or Juice Bar	8.9%	36
Liquor Store	39.7%	161

Value	Percent	Responses
Tea Shop	3.9%	16
Winery	12.8%	52
Wine Shop	7.6%	31
None of the above / Does not apply	4.9%	20
U-Brew Beer or Wine Store	1.2%	5

## 24. Which of the following types of GROCERY STORES do you or members of your household plan to shop at or purchase from in the next 30 days? (Check all that apply.)

Value	Percent	Responses
Health Food Store	12.8%	52
Grocery Store (Discount)	52.5%	213
Grocery Store (Ethnic)	4.7%	19
Farmers Market	25.1%	102
Grocery Store (Co-op)	15.8%	64
Grocery Store (Independent/Citywide)	40.1%	163
Grocery Store (Major or Regional Chain)	84.2%	342
Meat Market or Butcher Shop	18.5%	75
Grocery Store (Neighborhood/Local/Mom & Pop)	40.4%	164
Seafood Market	4.4%	18
Specialty Food Market	3.9%	16

## 25. Which of the following types of BEAUTY and SPA BUSINESSES do you or the members of your household plan to shop at or use the services of in the NEXT 12 MONTHS? (Check all that apply.)

Value	I	Percent	Responses
Barbershop		35.0%	142
Day Spa		7.1%	29
Eye lash Extension Salon		1.0%	4
Hair Removal Salon		2.5%	10
Hair and Beauty Salon (Find New or Change Existing)		54.2%	220
Makeup Artist		0.5%	2
Massage Spa		18.0%	73
Nail Salon		24.6%	100
Skin Care Store		3.0%	12
Tanning Salon		4.2%	17
Tattoo Studio		7.4%	30
None of the above / Does not apply		17.5%	71

26. Which of the following types of ARTS and ENTERTAINMENT BUSINESSES do you or the members of your household plan to shop at or purchase from in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Arcade	8.1%	33
Arts & Crafts Fair	37.4%	152
Casino	29.6%	120
Community Theatre	24.6%	100
Movie Theater	61.6%	250
Museum	28.8%	117
Live Theater	18.0%	73
Performing Arts Center	16.0%	65
Bingo Hall	5.4%	22
Social Club	6.9%	28
Stadium or Arena	26.1%	106
Rodeo	13.1%	53
Wine Tour	3.2%	13
Music Festival	15.3%	62
Wine Festival	5.4%	22
Food Festival	18.5%	75
Seasonal Festival	26.8%	109
Arts Organization	8.6%	35
Cultural Center	6.7%	27
Local Festival	29.3%	119
Historical Society	11.6%	47
None of the above / Does not apply	13.1%	53

## 27. Which of the following types of FAMILY ACTIVITIES do you or the members of your household plan to visit or shop at in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Local Sports Team	28.3%	115
Professional Sports Team	17.2%	70
Amusement Center / Park	27.3%	111
Family Play Center	10.1%	41
Family Entertainment Center	18.7%	76
Go Kart Track	6.7%	27
Horseback Riding	6.7%	27
Outdoor Park	38.9%	158
Ice Skating or Roller Rink	11.8%	48
Athletic Club	13.3%	54
Zoo	35.0%	142
None of the above / Does not apply	27.3%	111

## 28. Which of the following FITNESS BUSINESSES or PROVIDERS do you or the members of your household plan to shop at or use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Boxing Gym	1.5%	6
CrossFit Gym	3.2%	13
Dance Studio	3.0%	12
Fitness Boot Camp	1.7%	7
Exercise Classes	19.5%	79
Gym, Fitness or Athletic Club	31.5%	128
Martial Arts Studio	1.5%	6
Personal Trainer	3.4%	14
Rock Climbing Gym	1.0%	4
Swimming Lessons	5.4%	22
Yoga Studio	7.6%	31
None of the above / Does not apply	53.4%	217

## 29. Which of the following types of SPORTING and RECREATION BUSINESSES do you or the members of your household plan to shop at or purchase from in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Archery Range	7.4%	30
Bait & Tackle Shop	23.2%	94
Bicycle Shop	6.7%	27
Bicycle Repair Shop	6.4%	26
Bicycle Rental Service	0.7%	3
Bowling Alley	24.4%	99
Dive Shop	1.0%	4
Fishing Supply Store	21.2%	86
Golf Course	17.5%	71
Golf Driving Range	10.3%	42
Golf Pro Shop	7.4%	30
Gun Shooting Range	18.5%	75
Gun Store	20.4%	83
Miniature Golf Course	17.0%	69
Outdoor Gear Store	15.8%	64
Ski Shop	3.2%	13
New Sporting Goods Store	16.0%	65
Used Sporting Goods Store	8.1%	33
None of the above / Does not apply	35.2%	143

# 30. Which of the following types of NIGHTLIFE BUSINESSES do you or the members of your household plan to visit or shop at in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Adult Club or Entertainment Company	4.9%	20
Bar, Lounge or Pub	41.6%	169
Comedy Club	10.3%	42
Dancing or Night Club	5.9%	24
Music or Concert Hall	24.9%	101
Billiard Hall	3.4%	14
Sports Bar	34.2%	139
Wine Bar	9.6%	39
None of the above / Does not apply	39.9%	162

## 31. Which of the following types of EVENT PLANNING BUSINESSES do you or the members of your household plan to shop at or purchase from in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Boat Charter	2.2%	9
Card or Stationery Store	15.0%	61
Announcement Printing Service	4.7%	19
Catering Service	5.2%	21
Disc Jockey (DJ)	1.2%	5
Event Coordinator	1.5%	6
Hotel Meeting Room or Event Space	8.4%	34
Musician or Band	6.7%	27
Party Supply Store	17.0%	69
Photographer	10.8%	44
Event Space or Venue	6.2%	25
Videographer	1.2%	5
Wedding Venue or Banquet Hall	2.0%	8
Wedding Planner	0.7%	3
None of the above / Does not apply	59.9%	243

### 32. Which of the following types of EDUCATION BUSINESSES do you or the members of your household plan to use or look into using in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Continuing Education Courses	11.1%	45
University	5.7%	23
Community College	5.9%	24
Elementary School	10.3%	42
Middle or High School	10.8%	44
Adult Education School	6.9%	28
Preschool	4.9%	20
Musical Instruments and Lessons	4.7%	19
Lecture or Seminar Series	3.2%	13
None of the above / Does not apply	61.1%	248
Art School	1.7%	7
Culinary School	1.0%	4
Beauty School	1.5%	6
Dance Studio	2.7%	11
Driving School	0.7%	3
Tutoring Center	0.5%	2
Private Elementary School	0.7%	3
Private Middle School	0.2%	1
Private High School	0.5%	2
Private K-12 School	0.5%	2
Private Tutor	0.5%	2

Value	Percent	Responses
Vocational School	2.5%	10
Real Estate School	0.7%	3
Aviation / Flight School	0.5%	2
Graduate school	2.0%	8
Parochial School	1.5%	6

#### 33. Which of the following types of FINANCIAL SERVICE BUSINESSES do you or the members of your household plan to GET NEW or CHANGE YOUR CURRENT PROVIDER FOR, in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Bank	29.6%	120
Credit Union	13.5%	55
Financial Advisor	8.9%	36
Stockbroker	2.5%	10
None of the above / Does not apply	63.8%	259

#### 34. Which of the following types of FINANCIAL SERVICE BUSINESSES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Auto Broker	1.5%	6
Bankruptcy Service	1.0%	4
Business Development Service	0.2%	1
Bookkeeping Service	6.7%	27
Car Leasing Service	2.0%	8
Check Cashing Service	2.7%	11
Credit Repair Service	1.0%	4
Credit Counseling Service	1.7%	7
Debt Consolidation Company	2.2%	9
Money Transfer Service	3.0%	12
Payday Loan Company	0.5%	2
Tax Return Service	38.2%	155
Title Loan Company	2.0%	8
None of the above / Does not apply	53.2%	216

#### 35. Which of the following types of HEALTH and MEDICAL PRACTITIONERS do you or the members of your household plan to GET NEW or CHANGE YOUR CURRENT PROVIDER FOR, in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Chiropractor	17.0%	69
Dentist	36.0%	146
General Practitioner	21.4%	87
Family Practitioner	24.6%	100
Optometrist	23.6%	96
Pediatrician	3.4%	14
None of the above / Does not apply	47.3%	192

#### 36. Which of the following types of HEALTH and MEDICAL FACILITIES do you or the members of your household plan to GET NEW or CHANGE YOUR CURRENT PROVIDER FOR, in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Dental Clinic	20.2%	82
Hospital	10.1%	41
Medical Clinic	19.5%	79
Mental Health Service	4.7%	19
None of the above / Does not apply	66.5%	270

### 37. Which of the following types of HEALTH and MEDICAL PRACTITIONERS do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Acupuncturist	3.7%	15
Allergy or Asthma Specialist	10.1%	41
Cardiologist	19.5%	79
Cancer Specialist	5.2%	21
Mental Health Provider	10.1%	41
Dermatologist	21.9%	89
Denture or Implant Specialist	10.1%	41
Obstetrician & Gynecologist	11.6%	47
Oral Surgeon	4.4%	18
Orthodontist	6.2%	25
Ear, Nose & Throat Doctor	14.0%	57
Gastroenterologist	7.9%	32
Internal Medicine Doctor	17.2%	70
Massage Therapist	19.2%	78
Nutritionist or Dietician	3.7%	15
Oncologist	3.9%	16
Ophthalmologist	16.0%	65
Orthopedist	3.7%	15
Physical Therapist	9.1%	37
Psychiatrist	3.2%	13
Podiatrist	5.4%	22

Value	Percent	Responses
Urologist	7.6%	31
Surgical Specialist	5.9%	24
None of the above / Does not apply	21.9%	89
Cardiovascular Surgeon	2.2%	9
Cryotheraphy	0.2%	1
Cosmetic or Plastic Surgeon	2.5%	10
Cosmetic Dentist	1.5%	6
Home Health Care Provider	1.7%	7
Naturopathic Practitioner	2.0%	8

### 38. Which of the following types of HEALTH and MEDICAL FACILITIES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Audiology Clinic	4.7%	19
Blood Donation Center	11.6%	47
Hearing Aid Center	10.3%	42
Laboratory or Medical Testing Facility	15.5%	63
Laser Eye Surgery Clinic	3.0%	12
Medical Imaging Service	9.1%	37
Mental Health Service	4.4%	18
Mental Health Clinic	3.7%	15
Medical Supply Store	5.2%	21
Pain Management Physician	6.2%	25
Pain Clinic	4.7%	19
Pain Control Clinic	4.7%	19
Physical Health Center	3.4%	14
Sleep Disorder Clinic	4.4%	18
Urgent Care Clinic	12.3%	50
Walk-In Clinic	18.0%	73
None of the above / Does not apply	40.4%	164
Alcoholism Treatment Program	0.5%	2
Alzheimer's or Memory Care Facility	0.2%	1
Drug Addiction Treatment Center	0.7%	3
Drug Testing Service	1.0%	4

Value	Percent	Responses
Hospice Care Provider	1.0%	4
Memory Care Facility	0.2%	1
Medical Marijuana Authorization	2.5%	10
Medical Marijuana Dispensary	2.5%	10
Medical Spa	0.5%	2
Rehabilitation Clinic	2.0%	8
Sports Medicine Clinic	1.2%	5
Vascular Surgeon or Vein Center	1.7%	7

### 39. Which of the following types of HOTEL and TRAVEL BUSINESSES do you or the members of your household plan shop at or use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Airline	44.6%	181
Regional Airport	30.0%	122
Bed & Breakfast	9.4%	38
Campground	20.4%	83
Cruise Line	6.7%	27
Hotel or Motel (Local)	13.3%	54
Hotel or Motel (Out-of-Town)	64.5%	262
Luggage-Travel Store	0.2%	1
RV Rental Company	1.0%	4
Ski Resort	3.0%	12
Tour Company	4.9%	20
Shuttle Service	10.8%	44
Limo Service	0.7%	3
Taxi Service	5.4%	22
Travel Agent	8.9%	36
None of the above / Does not apply	21.2%	86

### 40. Which of the following types of LOCAL SERVICE BUSINESSES do you or the members of your household plan to shop at or use in the NEXT 12 MONT HS? (Check all that apply.)

Value	Percent	Responses
Auction House	11.6%	47
Courier or Delivery Service	8.1%	33
Compost / Yard Waste Service	10.1%	41
Dry Cleaning or Laundry Service	19.2%	78
Electronics Repair Shop	4.7%	19
Information Technology (IT) Service	4.7%	19
Jewelry Repair Shop	10.3%	42
Mail Store	16.7%	68
Printing Service	9.4%	38
Propane Dealer	10.6%	43
Propane Home Heating Service	4.2%	17
Junkyard	8.1%	33
Recycling Center	22.7%	92
Self-Storage Facility	6.9%	28
Sewing and Alterations Shop	6.4%	26
Small Engine Repair Shop	8.6%	35
Shipping Center	12.3%	50
Shoe Repair Shop	4.9%	20
Watch or Clock Repair Shop	5.2%	21
Mobile or Cell Phone Repair Shop	8.9%	36
Tool / Equipment Rental Service	4.7%	19

Value	Percent	Responses
Car Rental Agency	11.1%	45
None of the above / Does not apply	28.1%	114
Bottled Water Delivery Service	1.2%	5
Moving Truck Rental Company	1.7%	7
Funeral Service Provider	1.5%	6
Cremation Service Provider	1.2%	5
Marriage Counselor	0.2%	1

### 41. Which of the following types of COMMUNITY/STATE SERVICES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percer	nt Responses
Chamber of Commerce	19.5	% 79
Charity or Philanthropic Organization	14.0	% 57
Church	60.6	% 246
City or Municipal Service	13.5	% 55
Community Organization	10.6	% 43
Government or Political Service	3.4	% 14
Community Service or Non-Profit Organization	12.1	% 49
City Center	4.9	% 20
City or Town Hall	18.2	% 74
Civic Center	8.1	% 33
Community Center	19.0	% 77
Convention Center	6.4	% 26
County Government Office	16.7	% 68
Department of Social Services	5.7	% 23
Employment Center	3.4	% 14
Government Economic Program	1.7	% 7
Youth Organization	3.9	% 16
None of the above / Does not apply	22.2	% 90

# 42. Which of the following types of HOME SERVICE CONTRACTORS & BUSINESSES do you or the members of your household plan to GET NEW or CHANGE YOUR CURRENT PROVIDER FOR, in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Electrician	14.8%	60
Painting Contractor	5.2%	21
Plumber or Plumbing Contractor	13.8%	56
None of the above / Does not apply	79.3%	322

#### 43. Which of the following types of HOME SERVICE CONTRACTORS & BUSINESSES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Appliance Repair Service	9.1%	37
Air Duct Cleaning Service	5.7%	23
Carpenter or Woodworker	13.5%	55
Carpet Installation Contractor	8.4%	34
Concrete Contractor	7.4%	30
Countertop Contractor	3.0%	12
Drywall Installation or Repair Contractor	6.9%	28
Deck Builder	4.9%	20
Fencing Contractor	3.7%	15
Furnace Contractor	5.4%	22
Flooring Installation Service	11.1%	45
Handyman	15.8%	64
Heating & Air Conditioning Service	17.0%	69
Garage Door Contractor	3.9%	16
Garbage Collection Service	16.3%	66
General Contractor	5.2%	21
Gutter Installation or Repair Contractor	4.2%	17
Mover or Moving Company	3.0%	12
Junk Removal or Hauling Service	4.4%	18
Kitchen or Bath Remodeling Company	4.9%	20
Landscaping Service	7.4%	30

Value	Percent	Responses
Roofing Contractor	6.4%	26
Remodeling Contractor	3.4%	14
Septic Tank Contractor	3.0%	12
Siding Installation or Repair Contractor	3.2%	13
Window Installer	4.9%	20
None of the above / Does not apply	38.9%	158
Asphalt / Paving Contractor	1.5%	6
Alternative Energy Service	0.5%	2
Demolition Contractor	0.7%	3
Fire & Water Damage Restoration Service	0.2%	1
Foundation Contractor	1.2%	5
Handicap Access Contractor	0.7%	3
Heavy Construction Machinery	0.7%	3
Home Security Company	2.0%	8
Home Maintenance Service	2.0%	8
Garage Builder	1.2%	5
Insulation Installer	2.0%	8
New Home Builder	1.0%	4
Landscape Architect	1.0%	4
Stone or Marble Company	1.0%	4
Solar Energy Contractor	1.0%	4
Tile Contractor	2.2%	9
Waterproofing Contractor	0.5%	2

ValuePercentResponsesWater Well Drilling Contractor0.2%1

44. Which of the following types of HOME SERVICE BUSINESSES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Arborist	4.7%	19
Carpet Cleaning Service	10.8%	44
Furnace Cleaning Service	3.7%	15
House Cleaning Service	6.9%	28
Key or Locksmith Service	3.2%	13
Lawn Care Service	20.4%	83
Landscaper	3.4%	14
Pest Control Service or Exterminator	7.6%	31
Television or Internet Service Provider	22.9%	93
Water Treatment Supply & Service	3.0%	12
Window & Door Installation Service	4.4%	18
None of the above / Does not apply	45.8%	186
Awning & Tent Company	0.5%	2
Bathtub Refinishing Service	1.2%	5
Cabinet Refacing Service	1.5%	6
Furniture Upholstery Service	1.2%	5
Fuel or Oil Home Heating Service	1.5%	6
Home Pressure Washing Service	2.2%	9
Home Gardening Service	1.7%	7
Interior Designer	1.0%	4
Pool Cleaning Service	0.5%	2
Shades & Blinds Installation Service	2.7%	11

### 45. Which of the following SENIOR CITIZEN related BUSINESSES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Retirement Counselor	1.5%	6
Assisted Living Facility	2.2%	9
Retirement Home	0.2%	1
Nursing Home	0.7%	3
55+ Housing Community	4.9%	20
Senior Center	8.9%	36
Adult Day Care	0.2%	1
Geriatric Physician	0.2%	1
Respite Relief Provider	0.5%	2
None of the above / Does not apply	83.5%	339

#### 46. Which of the following CHILD related BUSINESSES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Childcare or Daycare	5.4%	22
Summer Camp	6.4%	26
Sports Camp	6.4%	26
None of the above / Does not apply	86.9%	353

47. Which of the following CHILD related BUSINESSES do you or members of your household plan to shop at or purchase from, in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Children's Clothing Store	25.6%	104
Children's Shoe Store	13.1%	53
Children's Furniture Store	3.0%	12
None of the above / Does not apply	74.1%	301

### 48. Which of the following types of PET and ANIMAL BUSINESSES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Animal Shelter	4.7%	19
Animal Daycare	6.2%	25
Emergency Animal Hospital	1.7%	7
Pet Boarding	14.3%	58
Pet Groomer	23.6%	96
PetSitter	4.2%	17
PetTrainer	2.5%	10
Pet Walker	0.2%	1
Veterinarian	43.3%	176
None of the above / Does not apply	46.6%	189

#### 49. Which of the following types of PET and ANIMAL BUSINESSES do you or the members of your household plan to shop at, use or purchase from in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Bird Seed Store	8.4%	34
Bird Specialty Store	0.5%	2
Bird Shop	0.7%	3
Pet Boutique	1.5%	6
Fish or Aquarium Store	3.0%	12
Pet Store	35.2%	143
None of the above / Does not apply	56.7%	230

50. Which of the following REAL ESTATE BUSINESSES do you or the members of your household plan to GET NEW or CHANGE YOUR CURRENT PROVIDER FOR, in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Property Manager	2.2%	9
Realtor	8.6%	35
Real Estate Brokerage Firm	1.2%	5
None of the above / Does not apply	88.2%	358

#### 51. Which of the following REAL ESTATE BUSINESSES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Apartment Rental Agency	3.9%	16
Developer	0.7%	3
Estate Appraiser	1.7%	7
Estate Liquidator	0.5%	2
Home Inspector	3.9%	16
Home Staging Company	0.2%	1
Manufactured or Modular Home Builder	1.5%	6
New Home Builder	1.2%	5
Mortgage Banker	5.4%	22
Mortgage Broker	0.7%	3
Real Estate Appraiser	6.7%	27
Title & Escrow Company	7.1%	29
None of the above / Does not apply	82.5%	335

#### 52. Which of the following types of RESTAURANTS have you or the members of your household dined at in the PAST 30 DAYS? (Check all that apply.)

Value	Percent	Responses
Fast Food Restaurant	79.1%	321
Family Style Restaurant	50.7%	206
Buffet Restaurant	38.7%	157
Fine Dining Restaurant	26.6%	108
Restaurant with Lounge or Bar	38.4%	156
Pizza Restaurant	58.1%	236
Ethnic Restaurant	17.2%	70
Chinese Restaurant	48.0%	195
Mexican Restaurant	56.9%	231
Italian Restaurant	19.0%	77
Japanese or Sushi Restaurant	12.1%	49
Thai Restaurant	3.9%	16
Indian Restaurant	2.5%	10
None of the above / Does not apply	3.7%	15

#### 53. Which of the following types of GENERAL RETAIL BUSINESSES do you or the members of your household plan to shop at or purchase from in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Adult Video or Adult Store	3.2%	13
Art Supply Store	9.9%	40
Art Gallery	3.4%	14
Craft Supply Store	29.3%	119
Bookstore	27.6%	112
Candle Shop	8.1%	33
Computer Store	10.1%	41
Department Store	62.3%	253
Discount Store	58.4%	237
Drugstore or Pharmacy	63.1%	256
Electronics Store	15.8%	64
Equipment Rental Store	4.2%	17
Fabric Store	14.0%	57
Florist	13.1%	53
Gift Shop	21.2%	86
Herb Shop or Herbalist	3.2%	13
Hobby Shop	27.8%	113
Mobile Phone Store	20.9%	85
Military Surplus Store	3.0%	12
Music and Video Store	4.2%	17
Music Instrument Store	3.2%	13

Value	Percent	Responses
Music Store	4.2%	17
Office Equipment & Supply Store	12.6%	51
Outlet Store	24.4%	99
Pawn Shop	9.6%	39
Flea Market	18.5%	75
Religious Supply or Gift Shop	8.4%	34
Scrap Metal Dealer	4.2%	17
Shopping Center	36.2%	147
Consignment Shop	24.4%	99
Tobacco Store	7.4%	30
Vape or Smoke Shop	4.2%	17
Toy Store	10.3%	42
Vitamin or Supplement Store	9.6%	39
Wholesale, Warehouse or Club Store	23.2%	94
Thrift Store	37.4%	152
Yard Equipment Store	8.6%	35
Camera Store	4.9%	20
Bead Store	3.4%	14
CBD Store	7.6%	31
Gun Shop	15.8%	64
Christian Book Store	13.5%	55
Christmas Store	12.3%	50
None of the above / Does not apply	4.7%	19

Value	Percent	Responses
Home and Office Battery Store	2.2%	9
New Age Book Store	1.2%	5
Cigar Store	2.5%	10
Coin Shop	2.5%	10
Comic Book Shop	1.7%	7
Knife Store	1.7%	7
Monument or Memorial Company	1.5%	6
Sewing Studio	2.5%	10
Sign Store	1.0%	4
Trophy or Award Store	0.7%	3
Record Store	2.2%	9
Wedding Supply Store	0.5%	2
Survival Store	1.7%	7
Marijuana Dispensary	2.7%	11
Security Service	0.7%	3
Gold/Silver/Precious Metal Dealer	2.5%	10
Yarn Store	2.5%	10

54. Which of the following types of RETAIL HOME PRODUCT BUSINESSES do you or the members of your household plan to shop at or purchase from in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Antique Store	21.4%	87
Major Appliance Store	8.9%	36
Small Appliance Store	3.7%	15
TV & Appliance Store	7.6%	31
Baby Supply & Furniture Store	5.4%	22
Bath & Accessory Store	22.7%	92
Building Supply Store or Lumber Yard	36.0%	146
Cabinet Store	3.2%	13
CarpetStore	7.4%	30
Fireplace, Wood Stove or Barbeque Store	5.9%	24
Flooring Store	11.8%	48
Furniture Store	19.0%	77
Hardware Store	41.4%	168
Home & Garden Center	46.8%	190
Home Decor Store	20.9%	85
Hot Tub or Spa Dealer	3.2%	13
Lighting Store	4.9%	20
Mattress or Bedding Store	11.3%	46
Plant Nursery & Garden Supply Store	22.7%	92
Outdoor Furniture Store	5.4%	22
Paint Store	14.0%	57

Value	Percent	Responses
ToolStore	8.6%	35
TV Store	3.9%	16
Used Building Supply Store	4.2%	17
None of the above / Does not apply	18.0%	73
Clock Shop	1.5%	6
Frame Shop	1.2%	5
Furniture Restoration Shop	2.2%	9
Rent-to-Own Store	2.0%	8
Rug Store	1.7%	7
Solar Energy Equipment Dealer	1.0%	4
Pool & Spa Dealer	2.2%	9
Tool Rental Center	2.2%	9
Vacuum Store	2.0%	8
Window Store	2.5%	10

#### 55. Which of the following types of RETAIL APPAREL BUSINESSES do you or the members of your household plan to shop at or purchase from in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Active wear Store	27.1%	110
Beauty Supply Store	20.9%	85
Clothing Accessory Store	31.0%	126
Menswear Store	18.2%	74
Women's Clothing Store	53.0%	215
Eyewear & Opticians Store	35.7%	145
Jewelry Store	13.1%	53
Leather Goods Store	3.0%	12
Lingerie Store	5.4%	22
Logo Apparel Store	4.9%	20
Outdoor Clothing Store	16.5%	67
Perfume Store	3.9%	16
Shoe Store	49.3%	200
Sportswear Store	18.0%	73
Swimwear Store	4.4%	18
Western Wear Store	7.6%	31
None of the above / Does not apply	16.3%	66
Bridal Shop	1.2%	5
Fur Store	0.2%	1
Maternity Store	0.7%	3
Watch Store	1.0%	4

56. Which of the following types of PROFESSIONAL SERVICE BUSINESSES do you or the members of your household plan to GET NEW or CHANGE YOUR CURRENT PROVIDER FOR, in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Accountant or CPA	12.3%	50
Disaster Insurance	1.0%	4
Insurance Agency	13.8%	56
Immigration Lawyer / Law	0.7%	3
Legal Firm or Attorney	5.9%	24
Tax Advisor	7.9%	32
None of the above / Does not apply	71.4%	290

## 57. Which of the following types of PROFESSIONAL SERVICE BUSINESSES do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Commercial Builder	2.0%	8
Architect or Architecture Firm	0.5%	2
Employment or Staffing Agency	2.5%	10
Graphic Designer	1.5%	6
Life Coach	2.5%	10
None of the above / Does not apply	92.9%	377

### 58. Which of the following MOTOR SPORT purchasing plans does your household have in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Purchase Used All-Terrain Vehicle (ATV)	3.0%	12
Have Motorcycle Repaired	3.2%	13
Purchase Motorcycle Parts	4.2%	17
Have Boat Repaired or Serviced	3.7%	15
Purchase Motorcycle Apparel	3.0%	12
None of the above / Does not apply	84.0%	341
Purchase New All-Terrain Vehicle (ATV)	1.7%	7
Purchase New Boat	0.2%	1
Purchase New Personal Watercraft	0.5%	2
Purchase New Motorcycle	1.0%	4
Purchase New Motorcycle Trike	0.2%	1
Purchase New Snowmobile	0.2%	1
Purchase Used Boat	0.7%	3
Purchase Used Personal Watercraft	0.5%	2
Purchase Used Motorcycle	0.7%	3
Purchase Used Motorcycle Trike	0.2%	1
Purchase Boat Parts	2.0%	8
Purchase Marine Electronics	0.7%	3
Purchase New Golf Cart	1.0%	4
Purchase Used Golf Cart	0.7%	3
Rent Snowmobile	1.0%	4

### 59. Which of the following RECREATION VEHICLE purchasing plans does your household have in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Purchase New Class A RV	0.2%	1
Purchase New Travel Trailer or 5th Wheel	2.2%	9
Purchase New Camper Shell	0.5%	2
Purchase Used Class A RV	0.2%	1
Purchase Used Class B RV	0.7%	3
Purchase Used Class C RV	0.5%	2
Purchase Used Travel Trailer or 5th wheel	2.5%	10
None of the above / Does not apply	95.1%	386

### $60.\,Which\,of\,the\,following\,VEHICLE\,PURCHASING\,plans\,does\,your\,household\,have in the next 12 months? (Check all that apply.)$

Value	Percent	Responses
New Car	4.2%	17
New Luxury Vehicle - Under \$50,000	0.7%	3
New Luxury Vehicle - \$50,000 - \$75,000	0.7%	3
New Luxury Vehicle - Over \$75,000	0.2%	1
New Van	0.7%	3
New Minivan	0.7%	3
New SUV	3.9%	16
New Truck	3.0%	12
New Hybrid or Electric Vehicle	0.5%	2
Used Car	12.8%	52
Used Luxury Vehicle - Under \$30,000	1.5%	6
Used Luxury Vehicle - \$30,000 - \$50,000	0.2%	1
Used Van	1.2%	5
Used Minivan	2.7%	11
Used SUV	9.4%	38
Used Truck	7.6%	31
Used Hybrid or Electric Vehicle	0.5%	2
None of the above / Does not apply	70.0%	284

#### 61. What size of vehicle are you or members of your household considering?

Value	Percent	Responses
Compact car	2.0%	8
Full-size car	4.9%	20
Luxury vehicle (any size)	1.7%	7
Midsize car	5.9%	24
Pickup truck	11.8%	48
Sport utility vehicle (SUV)	18.7%	76
Van or mini-van	5.7%	23
None of the above	49.3%	200

Total: 406

62. If your household is planning on purchasing a new or used vehicle in the next 12 months, which of the following brands will you look at purchasing? (Check all that apply.)

Value	Percent	Responses
Buick	6.7%	27
Chevrolet	20.7%	84
Chrysler	6.4%	26
Dodge	10.8%	44
Ford	18.5%	75
GMC	13.8%	56
Honda	8.4%	34
Hyundai	6.4%	26
Jeep	9.1%	37
Kia	4.9%	20
Nissan	5.9%	24
Subaru	5.4%	22
Toyota	12.8%	52
Volkswagen	3.9%	16
None of the above / Does not apply	50.7%	206
Aston Martin	0.5%	2
Acura	1.7%	7
Audi	2.2%	9
BMW	2.2%	9
Cadillac	2.5%	10
Fiat	0.2%	1

Value	Percent	Responses
Infiniti	1.0%	4
Jaguar	0.5%	2
Land Rover	1.0%	4
Lexus	1.5%	6
Lincoln	2.5%	10
Mazda	1.7%	7
Mercedes-Benz	0.7%	3
Mini	0.7%	3
Mitsubishi	1.2%	5
Scion	0.5%	2
Suzuki	0.7%	3
Tesla	1.7%	7
Volvo	1.7%	7

63. In the past 12 months, have you or members of your household contacted a dealer for more information or purchased a vehicle after seeing an ad in the local newspaper or publication?

Value	Percent	Responses
Yes	22.4%	91
No	77.6%	315

Total: 406

### 64. Do you or anyone in your household plan to buy any of these ELECTRONIC/SMART ITEMS in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Office Equipment	9.1%	37
Printer	8.9%	36
Ink or Printer Cartridges	40.1%	163
Wi-Fi for Home	8.6%	35
Headphones	16.5%	67
Portable Speakers	3.4%	14
Customizable Smartphone accessories	4.2%	17
Wireless Speakers	4.4%	18
Smartphone Charger	14.8%	60
Smartwatch	4.7%	19
Phone or Tablet Controlled Home Tech Products	4.9%	20
Noise Canceling Headphones	4.4%	18
Phone Calling Card	6.2%	25
Healthcare Device	3.9%	16
Surge Protector	7.6%	31
Aerial Drone	3.9%	16
Wireless Hotspot	3.4%	14
Apple Watch	8.6%	35
Batteries for Electronics	34.2%	139
None of the above / Does not apply	31.3%	127
Home Theater System	2.5%	10
GPS Device (Handheld or In-Vehicle)	2.2%	9

Value	Percent	Responses
Satellite Radio	2.0%	8
Satellite TV System	2.0%	8
Stereo System (Home)	1.2%	5
Compact/Mini Projector	1.0%	4
Wearable Electronics	2.2%	9
Aerial Drone Accessories	1.7%	7
Short Wave Radio	0.5%	2
Assistive Technology for Hearing	2.5%	10
Virtual Reality Headset	0.7%	3
Smart Sports Equipment	0.2%	1

### 65. Do you or anyone in your household plan to buy any of these CAMERA/COMPUTER or TVs in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Camera Memory Card	5.9%	24
Computer Accessories	3.9%	16
Computer Software	4.9%	20
Tablet (iPad or Similar)	6.2%	25
Personal Computer	7.1%	29
Laptop Computer	9.9%	40
4K Ultra HD TV	7.9%	32
SmartTV	12.3%	50
None of the above / Does not apply	57.6%	234
Camera (Digital) - Point and Shoot	1.7%	7
Camera (Digital) SLR	2.5%	10
Camera (Film)	1.2%	5
Camera Accessories or Supplies	1.2%	5
Camera Lens	1.2%	5
Portable DVD Player	1.5%	6
E-Reader (Kindle or Similar)	2.2%	9
TiVo or DVR	1.7%	7
Computer Bag	0.5%	2
TV (3D)	1.7%	7
Computer or Tablet Support	2.7%	11

### 66. Which of the following types of phones do you and the members of your household plan to purchase in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Smartphone	23.9%	97
Conventional Cell Phone	7.6%	31
Prepaid Cell Phone	5.7%	23
Unlocked Cell Phone	2.2%	9
Large-Screen Smartphone	5.9%	24
None of the above / Does not apply	64.0%	260

### 67. Which of the following JEWELRY PRODUCTS do you or the members of your household plan to buy in the next 12 months? (Check all that apply.)

Anniversary Jewelry       5.9%       24         Necklaces       10.8%       44         Rings (Other)       6.9%       28         Earrings       20.0%       81         Diamond Jewelry       3.7%       15         Silver Jewelry       4.9%       20         Gemstone Jewelry       3.7%       15         Men's Jewelry       3.0%       12         Children's Jewelry       4.2%       17         Costume Jewelry       12.1%       49         Jewelry Box or Organizer       3.0%       12         Women's Jewelry       9.4%       38         None of the above / Does not apply       60.8%       247         Engagement Rings       1.2%       5         Wedding Rings       0.7%       3         Graduation Rings       0.7%       3         Pendants       2.7%       11         Celtic Jewelry       1.7%       7         Pearl Jewelry       1.7%       7         Designer Jewelry       1.5%       6         Men's High-End Watch       0.7%       3	Value	Percent	Responses
Rings (Other)       6.9%       28         Earrings       20.0%       81         Diamond Jewelry       3.7%       15         Silver Jewelry       4.9%       20         Gemstone Jewelry       3.7%       15         Men's Jewelry       3.0%       12         Children's Jewelry       4.2%       17         Costume Jewelry       12.1%       49         Jewelry Box or Organizer       3.0%       12         Women's Jewelry       9.4%       38         None of the above / Does not apply       60.8%       247         Engagement Rings       1.2%       5         Wedding Rings       0.7%       3         Graduation Rings       0.7%       3         Pendants       2.7%       11         Celtic Jewelry       1.7%       7         Designer Jewelry       1.7%       7         Custom Designed Jewelry       1.5%       6	Anniversary Jewelry	5.9%	24
Earrings       20.0%       81         Diamond Jewelry       3.7%       15         Silver Jewelry       4.9%       20         Gemstone Jewelry       3.7%       15         Men's Jewelry       3.0%       12         Children's Jewelry       4.2%       17         Costume Jewelry       12.1%       49         Jewelry Box or Organizer       3.0%       12         Women's Jewelry       9.4%       38         None of the above / Does not apply       60.8%       247         Engagement Rings       1.2%       5         Wedding Rings       0.7%       3         Graduation Rings       0.7%       3         Pendants       2.7%       11         Celtic Jewelry       1.7%       7         Pearl Jewelry       1.7%       7         Designer Jewelry       1.7%       7         Custom Designed Jewelry       1.5%       6	Necklaces	10.8%	44
Diamond Jewelry       3.7%       15         Silver Jewelry       4.9%       20         Gemstone Jewelry       3.7%       15         Men's Jewelry       3.0%       12         Children's Jewelry       4.2%       17         Costume Jewelry       12.1%       49         Jewelry Box or Organizer       3.0%       12         Women's Jewelry       9.4%       38         None of the above / Does not apply       60.8%       247         Engagement Rings       1.2%       5         Wedding Rings       0.7%       3         Graduation Rings       0.7%       3         Pendants       2.7%       11         Celtic Jewelry       1.7%       7         Pearl Jewelry       1.7%       7         Designer Jewelry       1.7%       7         Custom Designed Jewelry       1.5%       6	Rings (Other)	6.9%	28
Silver Jewelry       4.9%       20         Gemstone Jewelry       3.7%       15         Men's Jewelry       3.0%       12         Children's Jewelry       4.2%       17         Costume Jewelry       12.1%       49         Jewelry Box or Organizer       3.0%       12         Women's Jewelry       9.4%       38         None of the above / Does not apply       60.8%       247         Engagement Rings       1.2%       5         Wedding Rings       0.7%       3         Graduation Rings       0.7%       3         Pendants       2.7%       11         Celtic Jewelry       1.7%       7         Pearl Jewelry       1.7%       7         Designer Jewelry       1.7%       7         Custom Designed Jewelry       1.5%       6	Earrings	20.0%	81
Gemstone Jewelry       3.7%       15         Men's Jewelry       3.0%       12         Children's Jewelry       4.2%       17         Costume Jewelry       12.1%       49         Jewelry Box or Organizer       3.0%       12         Women's Jewelry       9.4%       38         None of the above / Does not apply       60.8%       247         Engagement Rings       1.2%       5         Wedding Rings       0.7%       3         Graduation Rings       0.7%       3         Pendants       2.7%       11         Celtic Jewelry       1.7%       7         Pearl Jewelry       1.7%       7         Designer Jewelry       1.7%       7         Custom Designed Jewelry       1.5%       6	Diamond Jewelry	3.7%	15
Men's Jewelry       3.0%       12         Children's Jewelry       4.2%       17         Costume Jewelry       12.1%       49         Jewelry Box or Organizer       3.0%       12         Women's Jewelry       9.4%       38         None of the above / Does not apply       60.8%       247         Engagement Rings       1.2%       5         Wedding Rings       0.7%       3         Graduation Rings       0.7%       3         Pendants       2.7%       11         Celtic Jewelry       1.7%       7         Pearl Jewelry       1.7%       7         Designer Jewelry       1.7%       7         Custom Designed Jewelry       1.5%       6	Silver Jewelry	4.9%	20
Children's Jewelry       4.2%       17         Costume Jewelry       12.1%       49         Jewelry Box or Organizer       3.0%       12         Women's Jewelry       9.4%       38         None of the above / Does not apply       60.8%       247         Engagement Rings       1.2%       5         Wedding Rings       0.7%       3         Graduation Rings       0.7%       3         Pendants       2.7%       11         Celtic Jewelry       1.7%       7         Pearl Jewelry       1.7%       7         Designer Jewelry       1.7%       7         Custom Designed Jewelry       1.5%       6	Gemstone Jewelry	3.7%	15
Costume Jewelry       12.1%       49         Jewelry Box or Organizer       3.0%       12         Women's Jewelry       9.4%       38         None of the above / Does not apply       60.8%       247         Engagement Rings       1.2%       5         Wedding Rings       0.7%       3         Graduation Rings       0.7%       3         Pendants       2.7%       11         Celtic Jewelry       1.7%       7         Pearl Jewelry       1.7%       7         Designer Jewelry       1.7%       7         Custom Designed Jewelry       1.5%       6	Men's Jewelry	3.0%	12
Jewelry Box or Organizer       3.0%       12         Women's Jewelry       9.4%       38         None of the above / Does not apply       60.8%       247         Engagement Rings       1.2%       5         Wedding Rings       0.7%       3         Graduation Rings       0.7%       3         Pendants       2.7%       11         Celtic Jewelry       1.7%       7         Pearl Jewelry       1.7%       7         Designer Jewelry       1.7%       7         Custom Designed Jewelry       1.5%       6	Children's Jewelry	4.2%	17
Women's Jewelry       9.4%       38         None of the above / Does not apply       60.8%       247         Engagement Rings       1.2%       5         Wedding Rings       0.7%       3         Graduation Rings       0.7%       3         Pendants       2.7%       11         Celtic Jewelry       1.7%       7         Pearl Jewelry       1.7%       7         Custom Designed Jewelry       1.5%       6	Costume Jewelry	12.1%	49
None of the above / Does not apply       60.8%       247         Engage ment Rings       1.2%       5         Wedding Rings       0.7%       3         Graduation Rings       0.7%       3         Pendants       2.7%       11         Celtic Jewelry       1.7%       7         Pearl Jewelry       1.7%       7         Designer Jewelry       1.7%       7         Custom Designed Jewelry       1.5%       6	Jewelry Box or Organizer	3.0%	12
Engagement Rings       1.2%       5         Wedding Rings       0.7%       3         Graduation Rings       0.7%       3         Pendants       2.7%       11         Celtic Jewelry       1.7%       7         Pearl Jewelry       1.7%       7         Designer Jewelry       1.7%       7         Custom Designed Jewelry       1.5%       6	Women's Jewelry	9.4%	38
Wedding Rings       0.7%       3         Graduation Rings       0.7%       3         Pendants       2.7%       11         Celtic Jewelry       1.7%       7         Pearl Jewelry       1.7%       7         Designer Jewelry       1.7%       7         Custom Designed Jewelry       1.5%       6	None of the above / Does not apply	60.8%	247
Graduation Rings 0.7% 3  Pendants 2.7% 11  Celtic Jewelry 1.7% 7  Pearl Jewelry 1.7% 7  Designer Jewelry 1.7% 7  Custom Designed Jewelry 1.5% 6	Engagement Rings	1.2%	5
Pendants 2.7% 11  Celtic Jewelry 1.7% 7  Pearl Jewelry 1.7% 7  Designer Jewelry 1.7% 7  Custom Designed Jewelry 1.5% 6	Wedding Rings	0.7%	3
Celtic Jewelry 1.7% 7  Pearl Jewelry 1.7% 7  Designer Jewelry 1.7% 7  Custom Designed Jewelry 1.5% 6	Graduation Rings	0.7%	3
Pearl Jewelry 1.7% 7  Designer Jewelry 1.7% 7  Custom Designed Jewelry 1.5% 6	Pendants	2.7%	11
Designer Jewelry 1.7% 7  Custom Designed Jewelry 1.5% 6	Celtic Jewelry	1.7%	7
Custom Designed Jewelry 1.5% 6	Pearl Jewelry	1.7%	7
	Designer Jewelry	1.7%	7
Men's High-End Watch 0.7% 3	Custom Designed Jewelry	1.5%	6
	Men's High-End Watch	0.7%	3

### 68. Which of the following types of INSURANCE SERVICES do you or the members of your household plan to GET NEW or CHANGE YOUR CURRENT PROVIDER FOR, in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Auto Insurance	16.5%	67
Crop Insurance	0.5%	2
Dental Insurance	7.1%	29
Disability Insurance	1.2%	5
Homeowner Insurance	13.3%	54
Life Insurance	7.1%	29
Medical (Health) Insurance	10.6%	43
Medicare	5.4%	22
Long Term Care Insurance	2.2%	9
Pet Insurance	1.5%	6
Renters Insurance	3.9%	16
Agriculture Insurance	1.5%	6
Professional Liability Insurance	1.5%	6
None of the above / Does not apply	67.0%	272

### 69. Which of the following MEDICAL SERVICE PROVIDERS do you or the members of your household plan to GET NEW or CHANGE YOUR CURRENT PROVIDER FOR, in the NEXT 12 MONTHS? (Check all that apply.)

Value	Pe	ercent	Responses
Audiologist		3.0%	12
Chiropractor		8.4%	34
Family Practice Doctor		13.5%	55
Hospital		4.9%	20
Medical Clinic		6.4%	26
Optometrist		7.1%	29
Primary Care Provider		6.7%	27
Weight Loss Service		3.0%	12
Hearing Aid Center		3.0%	12
Drugstore or Pharmacy		8.4%	34
None of the above / Does not apply		67.2%	273
Acupuncture		1.5%	6
Counseling & Mental Health Specialist		2.5%	10
Geriatric Specialist		0.2%	1
Home Healthcare		0.2%	1
Pediatric Dentist		1.2%	5
Pediatrician		2.0%	8
Wellness Business		1.2%	5
Substance Abuse Treatment Provider		0.5%	2
Alternative Care Provider		1.0%	4
Physical Therapy or Rehabilitation service provider		2.0%	8

# 70. Which of the following TYPES of LEGAL SERVICE PROVIDERS do you or the members of your household plan to use in the NEXT 12 MONTHS? (Check all that apply.)

Value	Percent	Responses
Accident, Personal Injury & Property Damage Attorney	1.5%	6
Bankruptcy Attorney	0.7%	3
Banking, Partnership & Business Law Attorney	2.5%	10
Child Support Attorney	1.0%	4
Criminal Law Attorney	0.5%	2
Disability & Social Security Attorney	1.0%	4
Divorce & Family Law Attorney	2.2%	9
DWI, DUI, OWI, OUI Attorney	1.2%	5
Employment Discrimination or Labor Issues Attorney	0.2%	1
General Practice Attorney	5.9%	24
Intellectual Property Attorney	0.5%	2
Malpractice Attorney	0.2%	1
Patent, Trademark & Copyright Attorney	0.2%	1
Probate Attorney	1.0%	4
Real Estate Attorney	2.0%	8
Taxation Attorney	1.7%	7
Wills, Trusts & Estates Attorney	13.3%	54
None of the above / Does not apply	74.4%	302

### 71. Which of the following COSMETIC MEDICAL procedures do you or the members of your household have planned in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Botox	4.2%	17
Dermabrasion	0.7%	3
Ear Surgery	0.2%	1
Eyelid Surgery	1.2%	5
Fat Reduction	0.7%	3
Facelift	0.7%	3
Hair Loss Treatment	0.5%	2
Lip Augmentation	0.2%	1
Liposuction	0.2%	1
Lasik	1.2%	5
Skin Treatment	3.2%	13
Rhinoplasty (Nose Job)	0.2%	1
None of the above / Does not apply	91.1%	370

### 72. Which of the following DENTAL procedures do you or the members of your household have planned in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Dental Checkup	56.4%	229
Teeth Cleaning	45.1%	183
Cavity Filling	18.5%	75
Crown	10.8%	44
Oral Surgery	4.4%	18
Braces	3.0%	12
Composite Bonding	1.7%	7
Dental Implants	6.4%	26
Dental Veneers	1.0%	4
Dentures	9.6%	39
Full Mouth Reconstruction	0.7%	3
Inlays or Onlays	0.5%	2
Smile Makeover	1.5%	6
Teeth Whitening	6.2%	25
None of the above / Does not apply	20.4%	83

# 73. Which of the following HEALTH and WELLNESS SERVICES, PRODUCTS and PLANS do you or any members of your household have in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Fill Medical Prescriptions	51.0%	207
Purchase Medical Supplies or Equipment for Home	4.4%	18
Purchase Health Related Products	11.8%	48
Use Physical Rehabilitation Services	3.0%	12
Stop Smoking	5.2%	21
Purchase Health and Wellness Supplements	17.2%	70
Receive Treatment for Back Pain	10.3%	42
Have an Eye/Vision Exam	61.6%	250
Handicap Accessible Products	3.2%	13
Purchase Prescription Eyeglasses	33.0%	134
Purchase Prescription Contact Lenses	11.3%	46
Have an Annual Physical or Checkup	51.5%	209
Have X-Rays Taken	11.1%	45
Have a Scheduled Surgery	7.4%	30
Have Blood Drawn for Testing	43.8%	178
Plan to Visit a Hospital for any Medical Service or Procedure	11.8%	48
Have Foot Problems Diagnosed or Treated	7.1%	29
Senior Travel	6.9%	28
Receive Treatment for a Sleep Disorder	3.4%	14
Purchase Allergy Medications	18.7%	76
Cardio vascular Treatment	7.1%	29

Value	Percent	Responses
Cancer Treatment	5.4%	22
Orthopaedic or Knee Surgery	5.2%	21
Nutritional Counseling	3.4%	14
Chiropractic Care	24.4%	99
Do Corrective Exercises	3.7%	15
Purchase Diabetes Testing Supplies	9.1%	37
Get Vaccinations at Drug Store or Pharmacy	16.7%	68
Join a Weight Loss Group	4.9%	20
Purchase Weight Loss Supplements	5.7%	23
Discretionary Health Care and Wellness Services and Products	4.4%	18
Purchase Vitamins	39.9%	162
Purchase Hemp Based Supplements	3.7%	15
Purchase Anti Anxiety Medication or Supplements	7.4%	30
None of the above / Does not apply	15.3%	62
Purchase Elder Care-Related Products or Services	1.2%	5
Find Home for Aging Parent	1.7%	7
Participate in a Medical Study	1.7%	7
Purchase a Mobility Device	1.2%	5
Receive Treatment for Vehicle or Workplace Injury	0.2%	1
Purchase Orthopedic Shoes	2.5%	10
Purchase Home Medical Testing Equipment or Supplies	1.5%	6
Hire a Personal Care Assistant	0.2%	1
Hire a Caregiver or Respite Worker	0.5%	2

Value	Percent	Responses
Purchase "Aging in Place" Products	1.0%	4
Purchase a Medical Alert Service	0.7%	3
Have Safety Bars Installed in Bathroom	2.2%	9
Use Personal Trainer or Instructor	2.7%	11
Stroke Treatment	0.2%	1
Memory or Alzheimer's Care	0.7%	3
Spinal and Postural Screening	1.2%	5
Physiotherapy	0.2%	1
Receive Treatment for Substance Abuse	0.7%	3
Purchase Blood Pressure Monitoring Device	2.7%	11
Receive Aquatic Therapy	1.7%	7
Purchase Weight Loss Food Plan	2.2%	9
Have Reflexology Treatment	1.2%	5
Hire a Weight Loss Professional	1.5%	6
Have Cataract Surgery	2.2%	9
Purchase Marijuana	2.2%	9
Have Acupuncture	2.2%	9
Receive Treatment for PTSD	2.2%	9

# 74. Which of the following HEARING SERVICES, PRODUCTS and PLANS do you or any members of your household plan to use in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Purchase Phones for Loss of Sight or Hearing	0.2%	1
Purchase a "In-the-Ear" Hearing Aid	1.7%	7
Purchase a "Mini Behind-the-Ear" Hearing Aid	1.2%	5
Purchase a Digital Hearing Aid	1.0%	4
Purchase a "Behind-the-Ear" Hearing Aid	1.5%	6
Purchase Hearing Aid Cleaning Supplies	1.7%	7
Purchase Hearing Aid Batteries	3.2%	13
Purchase a "In-the-Canal" Hearing Aid	0.5%	2
Purchase a Analog Hearing Aid	0.2%	1
Have a Hearing Exam	15.0%	61
None of the above / Does not apply	82.5%	335

### 75. Which of the following FUNERAL plans do you or members of your household have in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Purchase a Funeral Plot	2.7%	11
Pre-purchase a Funeral Plot or Cremation Service	3.7%	15
Purchase a Monument or Headstone	2.5%	10
Use a Funeral Planner	2.0%	8
Purchase Flowers for a Funeral	5.9%	24
Use a Cremation Service	1.7%	7
Hire a Religious or Spiritual Leader for a Funeral Service	0.7%	3
None of the above / Does not apply	86.2%	350

### 76. Which of the following ASSISTED LIVING PLANS apply to you or your someone in your family in the next 12 months? (Check all that apply)

Value	Percent	Responses
Move into a Independent Senior Housing Community	0.7%	3
Move into a Assisted Living Facility	0.5%	2
Hospice to your Home or House	0.5%	2
Move into Residential Care Home	0.2%	1
Utilize a Respite Provider	0.2%	1
None of the above / Does not apply	97.8%	397

### 77. Which of the following FINANCIAL SERVICES do you or anyone in your household plan to use in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Open Checking Account	4.7%	19
Open Savings Account	4.4%	18
Online Banking	42.1%	171
Manage Investments	16.0%	65
Manage Retirement Accounts	18.7%	76
Mortgage Line of Credit	3.7%	15
Financial Consulting	12.6%	51
Financial Services	12.6%	51
Safe Deposit Box Rental	8.9%	36
Obtain New Credit Card	3.2%	13
Payday Loan or Check Cashing Business	0.7%	3
Use Vehicle Title Loan Company	1.5%	6
None of the above / Does not apply	35.0%	142

### 78. Do you or any member of your household plan to buy or invest in any of the following INVESTMENT/ASSETS in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Annuities	3.2%	13
Certificates of Deposit	7.9%	32
City or State Bonds	1.7%	7
Collectibles, Antiques or Art	3.0%	12
Common or Preferred Stock	6.7%	27
Corporate Bonds or Debentures	1.7%	7
401(k)	28.3%	115
Gold or Precious Metals	3.0%	12
IRA	13.8%	56
Money Market Funds	9.9%	40
Mutual Funds	13.1%	53
Non-US Stocks	2.0%	8
Options	0.2%	1
US Savings Bonds	1.7%	7
US Treasury Notes	0.2%	1
Coins or Stamps	2.2%	9
None of the above / Does not apply	52.2%	212

# 79. Which of the following do you or anyone in your household plan to BORROW MONEY or take out a LOAN from a financial institution for in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Agriculture Loan	3.9%	16
Business Equipment Loan	2.2%	9
Carpeting or Furniture Loan	0.2%	1
College Expenses Loan	1.5%	6
College Tuition Loan	4.7%	19
Debt Consolidation Loan	4.2%	17
Medical Expenses Loan	1.5%	6
New Vehicle Loan	3.7%	15
Used Vehicle Loan	9.9%	40
Vacation or Travel Loan	0.2%	1
None of the above / Does not apply	76.6%	311

# 80. Which of the following CLOTHING, APPAREL ITEMS AND ACCESSORIES do you or the members of your household plan to buy in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Athletic Apparel	35.2%	143
Body Jewelry	3.4%	14
Coats	23.2%	94
Lipstick	25.4%	103
Nail Polish	23.4%	95
Eyewear or Sunglasses	47.5%	193
Formal Wear	4.7%	19
Handbags	21.7%	88
Hats	11.3%	46
Intimate Apparel	19.2%	78
Jewelry or Accessories	18.2%	74
Watches	6.4%	26
Luggage or Bags	5.2%	21
Perfume	20.2%	82
Men's Apparel	45.8%	186
Men's Shoes	41.9%	170
Men's Underwear	40.9%	166
Women's Apparel	68.0%	276
Women's Pajamas or Sleepwear	26.8%	109
Women's Shoes	59.4%	241
Women's Underwear	49.8%	202

Value	Percent	Responses
Swimwear	20.2%	82
Socks	52.5%	213
Scarves	7.1%	29
Ties	4.2%	17
Uniforms	3.0%	12
Western Clothing	6.4%	26
Outerwear	18.7%	76
None of the above / Does not apply	9.4%	38
Fur Coat	0.2%	1

### 81. Which of the following CHILDREN'S CLOTHING ITEMS do you or the members of your household plan to buy in the next 12 months? (Check all that apply.)

Value	I	Percent	Responses
Children's Sweaters		11.8%	48
Children's Winter Coats		11.6%	47
Children's Swimwear		13.8%	56
Children's Pants		21.9%	89
Children's T-Shirts		22.9%	93
Children's Dresses		13.3%	54
Children's Pajamas or Sleepwear		20.9%	85
Children's Socks		20.4%	83
Children's Party Dresses		4.7%	19
Children's Shorts		19.2%	78
Infant Clothing		10.6%	43
Children's School Uniform		1.7%	7
Children's Athletic Clothing		16.7%	68
None of the above / Does not apply		65.5%	266

### 82. Which of the following SHOE TYPES do you or the members of your household plan to buy in the next 12 months? (Check all that apply.)

Value	Pero	cent Responses
Athletic & Outdoor Shoes (Men's)	42	2.6% 173
Boots (Men's)	1	5.5% 63
Cowboy Boots (Men's)		6.4% 26
Classic & Fashion Sneakers (Men's)		9.4% 38
Lace-Ups (Men's)	1:	1.1% 45
Sandals (Men's)		6.7% 27
Slippers (Men's)		6.7% 27
Work & Safety (Men's)	1:	1.1% 45
Lace-Up Sneakers (Women's)	22	2.2% 90
Pumps (Women's)		9.9% 40
Sling-Back Sandals (Women's)	10	0.8% 44
Classic & Fashion Sneakers (Women's)	2:	1.2% 86
Slippers (Women's)	1:	2.6% 51
Work & Safety (Women's)		5.2% 21
Cowboy Boots (Women's)		3.2% 13
Athletic & Outdoor Shoes (Women's)	52	1.0% 207
Loafers & Slip-Ons (Women's)	18	8.7% 76
Athletic & Outdoor Shoes (Children's)	1	7.7% 72
Sandals (Children's)	10	0.1% 41
Slip-Ons (Children's)		5.7% 23
Dress Shoes (Children's)		6.2% 25
Cowboy Boots (Children's)		3.2% 13

Value	Percent	Responses
None of the above / Does not apply	19.2%	78
Formal & Tuxedo Footwear (Men's)	1.2%	5
Slippers (Children's)	2.7%	11

# 83. Which of the following CLOTHING/SHOE REPAIRS or SERVICES do you or members of your household have planned in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Have Clothing Altered, Tailored or Mended	11.1%	45
Have Clothing Dry Cleaned	19.2%	78
Have Shoes Repaired	6.4%	26
Rent or Purchase a Costume	3.0%	12
Wash Clothing at a Laundromat	8.1%	33
Purchase Custom Made Clothing Items	0.7%	3
None of the above / Does not apply	67.5%	274

### 84. Which of the following RECREATION PRODUCTS do you or the members of your household plan to buy in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Archery Equipment	5.9%	24
Bicycle or Mountain Bike (Adult)	5.2%	21
Bicycle Tune-Up or Repair	7.4%	30
Camping or Hiking Equipment	14.0%	57
Exercise or Fitness Equipment	12.1%	49
Fishing Rods or Reels	14.0%	57
Fishing Bait or Attractant	22.4%	91
Fishing Accessories	22.7%	92
Golf Clubs or Equipment	6.4%	26
Hunting Gear	12.6%	51
Ammunition	25.6%	104
Running or Jogging Equipment	4.4%	18
Sports Equipment (Children)	5.9%	24
Swimming Gear	7.1%	29
Weight Lifting Equipment	5.9%	24
Used Sporting Equipment	3.7%	15
Rifle	8.9%	36
Hand Gun	13.3%	54
Shotgun	7.9%	32
None of the above / Does not apply	41.1%	167
Bowling Equipment	1.2%	5
High End Bicycle	0.7%	3

Value	Percent	Responses
Bicycle Rental	1.0%	4
Racquet Equipment	0.5%	2
Scuba, Diving or Snorkeling Equipment	0.7%	3
Skiing Equipment	2.5%	10
Soccer Equipment	1.5%	6
Sports Memorabilia	2.0%	8
Trampoline	1.7%	7
Trophies or Plaques	0.7%	3

### 85. Which of the following LAWN AND GARDEN PRODUCTS do you or the members of your household plan to buy in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Bark Dust or Mulch	23.4%	95
Bedding Flowers or Perennials	49.5%	201
Chainsaw	4.9%	20
Fertilizer	34.5%	140
Flower Pots	26.1%	106
Fountains	3.4%	14
Garden Ornaments	14.8%	60
Gravel or Rock	17.5%	71
Hand Garden Tools	14.8%	60
Landscaping	10.8%	44
Indoor Garden Supplies	4.2%	17
Decorative Rock	14.8%	60
Lawn Seed, Turf or Sod	14.8%	60
Outdoor Fireplace or Fire Pit	3.7%	15
Outdoor Furniture	7.4%	30
Outdoor Grill	7.1%	29
Patio Furniture	9.4%	38
Propane	18.5%	75
Lawn Mower (Push)	4.4%	18
Lawn Mower (Riding)	3.7%	15
Shrubbery or Trees	9.1%	37
Stone (Cast, Crushed or Natural)	3.2%	13

Value	Percent	Responses
Storage Shed	4.4%	18
Leaf Blower	3.4%	14
Insect or Fungus Control Products	13.1%	53
Outdoor Garden Flags	4.9%	20
None of the above / Does not apply	22.2%	90
Gate	1.7%	7
Gazebo	1.7%	7
Insects (Bees or Other Beneficial Species)	0.7%	3
Patio Heater	2.2%	9
Outdoor Infrared Heater or Fireplace	1.2%	5
Outdoor Smoker	1.7%	7
Outdoor Kitchen Equipment	0.2%	1
Outdoor Entertainment Center	0.7%	3
Patio Cover, Awning or Canopy	2.2%	9
Pole Shed	1.2%	5
Portable Outdoor Heater	0.7%	3
Power Garden Tools	1.7%	7
Rototiller	1.2%	5
Screen Porch	2.2%	9
Snow Blower	2.5%	10
Greenhouse	2.2%	9

86. Which of the following AGRICULT URE/FARMING products and services do you or the members of your household intend to purchase in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Animal Feed, Grain, Hay or Minerals	13.1%	53
Animal Healthcare Products	9.4%	38
Farm Machinery or Tractor Attachments & Implements	3.4%	14
Farm Work Clothes	5.4%	22
Fertilizers, Herbicides or Pesticides	11.1%	45
Planting and Seeding Equipment	3.0%	12
Plants, Plantings or Agricultural Seed	8.4%	34
Propane, Oils or Fuels	10.3%	42
Rocks, Gravel or Sand	8.1%	33
Scoops or Shovels	3.2%	13
Straw or Bedding Materials	4.7%	19
None of the above / Does not apply	68.0%	276
ATV Products and Attachments	2.7%	11
Barn or Pole Building	2.0%	8
Blowers	0.7%	3
Steel Farm Building	1.2%	5
Carts or Utility Carriers	1.7%	7
Cement Mixers or Rollers	0.5%	2
Chippers or Shredders	1.2%	5
Diggers, Drillers or Drivers	1.0%	4
Drainage or Irrigation Equipment	0.7%	3

Value	Percent	Responses
Farm Tool Rental	1.5%	6
Farm Equipment Rental	1.0%	4
Ground-Working Equipment	1.5%	6
Mowers, Cutters or Clippers	2.0%	8
Pallet Forks, Forklifts or Skid Steers	0.2%	1
Pivot	0.5%	2
Rakes or Hay Handling Equipment	0.7%	3
Sprayers or Spreaders	2.2%	9
Sweepers or Industrial Vacuums	0.2%	1
Tree Cutters or Tree Maintenance Equipment	2.5%	10

#### 87. Which of the following PET SUPPLIES or SERVICES do you or the members of your household plan to purchase in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Any Pet-Related Products or Services	16.3%	66
Bird Seed	12.6%	51
Cat Food	26.8%	109
Dog Food	41.1%	167
Fish Food	4.9%	20
Specialized Pet Food	4.7%	19
Other Pet Food	5.2%	21
Pet Accessories Pet Accessories	18.0%	73
Pet Clothing	3.2%	13
PetToys	24.9%	101
Annual Pet Vaccinations	35.2%	143
Annual Pet Checkups	32.0%	130
Preventative Care	6.7%	27
Adopt or Rescue a Pet	6.2%	25
Purchase Pet Medication	8.9%	36
Purchase Dog Bed	4.9%	20
Board a Pet Overnight	7.1%	29
Pet Dental Care	4.9%	20
Animal Training Classes	3.7%	15
None of the above / Does not apply	36.2%	147
Pet Enclosure	1.2%	5
Aquarium or Tank	2.5%	10

Value	Р	ercent	Responses
Fish Supplies		2.2%	9
Bird House		1.5%	6
Disease Diagnosis		0.7%	3
Pet Travel Cage		1.5%	6
Pet Travel Accessories		2.0%	8
Cremation or Burial Services		1.2%	5
Purchase a Pet		2.0%	8
PetTracking Device		1.2%	5
Bird Health Care		0.7%	3
Hemp Based Pet Supplements		0.7%	3
THC Based Pet Supplements		0.7%	3
Holistic or Alternative Pet Supplements		0.5%	2
Anti Anxiety or Stress Pet Medication for Holidays		2.0%	8

# 88. Which of the following do you or anyone in your household plan for your home in the next 12 months? (Check all that apply.)

Add a Fence or Wall Structure       6.7%       27         Remodel Kitchen       6.4%       26         Cabinet Refacing or Resurfacing       4.2%       17         Remodel Bathroom       9.4%       38         Remodel or Finish Basement Living Area       4.4%       18         Build a Storage Shed       4.2%       17         General Remodeling       11.8%       48         Replace Carpet       8.6%       35         Replace Flooring       10.6%       43         Replace Windows       5.9%       24         None of the above / Does not apply       59.9%       243         Add a Room       1.0%       4         Add a Home Office       0.5%       2         Refinish Bathtub       0.7%       3         Install a Glass Shower       0.7%       3         Replace Garage Door       2.5%       10         Build a Garage       1.5%       6         Build Out-Building       2.0%       8         Have Furniture Restored       1.5%       6	Value	Percent	Responses
Remodel Kitchen       6.4%       26         Cabinet Refacing or Resurfacing       4.2%       17         Remodel Bathroom       9.4%       38         Remodel or Finish Basement Living Area       4.4%       18         Build a Storage Shed       4.2%       17         General Remodeling       11.8%       48         Replace Carpet       8.6%       35         Replace Flooring       10.6%       43         Replace Windows       5.9%       24         None of the above / Does not apply       59.9%       243         Add a Room       1.0%       4         Add a Home Office       0.5%       2         Refinish Bathtub       0.7%       3         Install a Glass Shower       0.7%       3         Replace Garage Door       2.5%       10         Build a Garage       1.5%       6         Build Out-Building       2.0%       8	Add or Replace Deck	6.7%	27
Cabinet Refacing or Resurfacing       4.2%       17         Remodel Bathroom       9.4%       38         Remodel or Finish Basement Living Area       4.4%       18         Build a Storage Shed       4.2%       17         General Remodeling       11.8%       48         Replace Carpet       8.6%       35         Replace Flooring       10.6%       43         Replace Windows       5.9%       24         None of the above / Does not apply       59.9%       243         Add a Room       1.0%       4         Add a Home Office       0.5%       2         Refinish Bathtub       0.7%       3         Install a Glass Shower       0.7%       3         Replace Garage Door       2.5%       10         Build a Garage       1.5%       6         Build Out-Building       2.0%       8	Add a Fence or Wall Structure	6.7%	27
Remodel Bathroom       9.4%       38         Remodel or Finish Basement Living Area       4.4%       18         Build a Storage Shed       4.2%       17         General Remodeling       11.8%       48         Replace Carpet       8.6%       35         Replace Flooring       10.6%       43         Replace Windows       5.9%       24         None of the above / Does not apply       59.9%       243         Add a Room       1.0%       4         Add a Home Office       0.5%       2         Refinish Bathtub       0.7%       3         Install a Glass Shower       0.7%       3         Replace Garage Door       2.5%       10         Build a Garage       1.5%       6         Build Out-Building       2.0%       8	Remodel Kitchen	6.4%	26
Remodel or Finish Basement Living Area       4.4%       18         Build a Storage Shed       4.2%       17         General Remodeling       11.8%       48         Replace Carpet       8.6%       35         Replace Flooring       10.6%       43         Replace Windows       5.9%       24         None of the above / Does not apply       59.9%       243         Add a Room       1.0%       4         Add a Home Office       0.5%       2         Refinish Bathtub       0.7%       3         Install a Glass Shower       0.7%       3         Replace Garage Door       2.5%       10         Build a Garage       1.5%       6         Build Out-Building       2.0%       8	Cabinet Refacing or Resurfacing	4.2%	17
Build a Storage Shed       4.2%       17         General Remodeling       11.8%       48         Replace Carpet       8.6%       35         Replace Flooring       10.6%       43         Replace Windows       5.9%       24         None of the above / Does not apply       59.9%       243         Add a Room       1.0%       4         Add a Home Office       0.5%       2         Refinish Bathtub       0.7%       3         Install a Glass Shower       0.7%       3         Replace Garage Door       2.5%       10         Build a Garage       1.5%       6         Build Out-Building       2.0%       8	Remodel Bathroom	9.4%	38
General Remodeling       11.8%       48         Replace Carpet       8.6%       35         Replace Flooring       10.6%       43         Replace Windows       5.9%       24         None of the above / Does not apply       59.9%       243         Add a Room       1.0%       4         Add a Home Office       0.5%       2         Refinish Bathtub       0.7%       3         Install a Glass Shower       0.7%       3         Replace Garage Door       2.5%       10         Build a Garage       1.5%       6         Build Out-Building       2.0%       8	Remodel or Finish Basement Living Area	4.4%	18
Replace Carpet       8.6%       35         Replace Flooring       10.6%       43         Replace Windows       5.9%       24         None of the above / Does not apply       59.9%       243         Add a Room       1.0%       4         Add a Home Office       0.5%       2         Refinish Bathtub       0.7%       3         Install a Glass Shower       0.7%       3         Replace Garage Door       2.5%       10         Build a Garage       1.5%       6         Build Out-Building       2.0%       8	Build a Storage Shed	4.2%	17
Replace Flooring       10.6%       43         Replace Windows       5.9%       24         None of the above / Does not apply       59.9%       243         Add a Room       1.0%       4         Add a Home Office       0.5%       2         Refinish Bathtub       0.7%       3         Install a Glass Shower       0.7%       3         Replace Garage Door       2.5%       10         Build a Garage       1.5%       6         Build Out-Building       2.0%       8	General Remodeling	11.8%	48
Replace Windows       5.9%       24         None of the above / Does not apply       59.9%       243         Add a Room       1.0%       4         Add a Home Office       0.5%       2         Refinish Bathtub       0.7%       3         Install a Glass Shower       0.7%       3         Replace Garage Door       2.5%       10         Build a Garage       1.5%       6         Build Out-Building       2.0%       8	Replace Carpet	8.6%	35
None of the above / Does not apply  Add a Room  1.0%  4  Add a Home Office  0.5%  2  Refinish Bathtub  0.7%  3  Install a Glass Shower  0.7%  3  Replace Garage Door  2.5%  10  Build a Garage  1.5%  6  Build Out-Building	Replace Flooring	10.6%	43
Add a Room       1.0%       4         Add a Home Office       0.5%       2         Refinish Bathtub       0.7%       3         Install a Glass Shower       0.7%       3         Replace Garage Door       2.5%       10         Build a Garage       1.5%       6         Build Out-Building       2.0%       8	Replace Windows	5.9%	24
Add a Home Office 0.5% 2  Refinish Bathtub 0.7% 3  Install a Glass Shower 0.7% 3  Replace Garage Door 2.5% 10  Build a Garage 1.5% 6  Build Out-Building 2.0% 8	None of the above / Does not apply	59.9%	243
Refinish Bathtub  O.7%  Install a Glass Shower  O.7%  Replace Garage Door  2.5%  10  Build a Garage  1.5%  6  Build Out-Building  2.0%  8	Add a Room	1.0%	4
Install a Glass Shower 0.7% 3  Replace Garage Door 2.5% 10  Build a Garage 1.5% 6  Build Out-Building 2.0% 8	Add a Home Office	0.5%	2
Replace Garage Door  2.5% 10  Build a Garage 1.5% 6  Build Out-Building 2.0% 8	Refinish Bathtub	0.7%	3
Build a Garage 1.5% 6 Build Out-Building 2.0% 8	Install a Glass Shower	0.7%	3
Build Out-Building 2.0% 8	Replace Garage Door	2.5%	10
	Build a Garage	1.5%	6
Have Furniture Restored 1.5% 6	Build Out-Building	2.0%	8
	Have Furniture Restored	1.5%	6
Add a Swimming Pool 0.2% 1	Add a Swimming Pool	0.2%	1
Switch from Gas to Electric 0.5% 2	Switch from Gas to Electric	0.5%	2

Value	Percent	Responses
Switch from Electric to Gas	0.5%	2
Install a Stair Lift	0.2%	1
Install "Aging In Place" Products	1.2%	5
Install a Solar Energy System	1.0%	4
Install Security or Monitoring System	1.2%	5
Resurface or Build New Driveway	2.7%	11
Stone or Marble Work (Bathroom or Kitchen)	1.2%	5
Sealcoating	1.7%	7
Asphalt Repair	0.5%	2
Asphalt Resurfacing	0.7%	3
Residential Paving	0.7%	3
Build a "Tiny House"	1.7%	7
Install Handicap Accessible Addition	0.2%	1

89. Which of the following BUILDING SUPPLIES or PRODUCTS do you or anyone in your household currently need or plan to buy in the next 12 months for your home? (Check all that apply.)

Value	Percent	Responses
Ceramic Tile	6.7%	27
Decking	7.6%	31
Doors (Exterior)	7.6%	31
Doors (Interior)	6.4%	26
Electrical Supplies	6.2%	25
Fencing	7.1%	29
Hand Tools	11.6%	47
Hardwood Products	3.7%	15
Home Security Doorbell Camera	5.4%	22
Insulation	6.7%	27
Kitchen Cabinets	3.7%	15
Lighting and Fixtures	9.9%	40
Lock Sets	5.2%	21
Lumber	12.1%	49
Molding	5.7%	23
Paint (Exterior)	9.1%	37
Paint (Interior)	22.2%	90
Plywood	4.9%	20
Plumbing Supplies	6.7%	27
PowerTools	5.9%	24
Rain Gutters	5.4%	22

Value	Percent	Responses
Screen Door	4.9%	20
Water Softener System or Supplies	4.4%	18
Wet or Dry Vacuum	3.0%	12
Windows (Double-Hung)	4.9%	20
None of the above / Does not apply	51.0%	207
Circular Saw	2.0%	8
Furnace	2.0%	8
Generator	1.2%	5
Mill Work	1.5%	6
Roofing (Composition)	2.7%	11
Roofing (Other)	2.0%	8
Security Door	0.2%	1
Security Locks	2.2%	9
Security Window Film	0.2%	1
Siding	2.2%	9
Solar Screen	0.2%	1
Waterproofing	0.7%	3
Wood Stove or Fireplace	2.5%	10
Window Guards	0.5%	2
Windows (Casement)	2.7%	11
Windows (Picture)	1.5%	6
Windows (Slider)	0.2%	1
Windows (Bay or Bow)	0.5%	2

90. Which of the following HOME SERVICES do you or anyone in your household currently need or plan for your home in the next 12 months? (Check all that apply.) Part 1 of 2.

Value	Percent	Responses
Air Conditioning Repair	5.4%	22
Air Duct Cleaning	5.7%	23
Appliance Repair	4.9%	20
Carpenter or Woodworking	3.2%	13
Carpet Cleaning	14.8%	60
Chimney Cleaning	3.4%	14
Concrete Repair	6.2%	25
Drywall Installation or Repair	5.2%	21
Electrical Repair	4.2%	17
Flooring - Ceramic Tile (Installation or Repair)	3.4%	14
Flooring - Laminate (Installation or Repair)	3.9%	16
Flooring - Wood (Installation or Repair)	3.0%	12
Flooring - Other (Installation or Repair)	6.2%	25
Furnace Cleaning	5.7%	23
Gutter Installation or Repair	3.7%	15
Handyman Services	9.4%	38
Home Repair	5.7%	23
Home Remodel	3.9%	16
None of the above / Does not apply	50.7%	206
Alternative Energy Systems Installation	0.2%	1
Blinds Cleaning	1.7%	7

Value	Percent	Responses
Electrical Panel Replacement	1.5%	6
Excavation & Wrecking	0.7%	3
Fire & Water Damage Restoration	0.5%	2
Flooring - Linoleum (Installation or Repair)	1.7%	7
Foundation Repair	1.5%	6
Furnace Repair	2.2%	9
Furniture Reupholster	0.5%	2
Gardening Services	1.7%	7
Heating Repair	2.0%	8
Home Computer Repair	1.7%	7
Home Heating Oil or Fuel Service	0.5%	2

# 91. Which of the following HOME SERVICES do you or anyone in your household currently need or plan for your home in the next 12 months? (Check all that apply.) Part 2 of 2.

Value	Percent	Responses
House Cleaning Service	7.4%	30
Junk or Yard Waste Removal	8.4%	34
Recycle	6.7%	27
Sell Scrap Metal	3.9%	16
Landscaping Service	6.7%	27
Painting	8.9%	36
Pest Control	7.4%	30
Plumbing Repair	5.2%	21
Pressure Washing	3.2%	13
Preventative Home Maintenance	3.7%	15
Roof Repair	3.2%	13
Septic Tank Cleaning or Repair	3.2%	13
Snow Removal	7.4%	30
Trash Removal	20.2%	82
Window Installation	4.7%	19
Computer Repair	4.4%	18
Mobile or Cell Phone Repair	3.0%	12
None of the above / Does not apply	46.3%	188
Home Security Service	1.7%	7
Insulation Installation or Maintenance	2.7%	11
Interior Design	2.0%	8

Value	Percen	t Responses
Movers	2.5%	6 10
Mold Inspection or Removal	0.5%	2
Party Equipment Rental	0.5%	2
Pool Cleaning Service	0.29	6 1
Security System	1.5%	6
Siding Replacement	2.0%	6 8
Solar Heating or Power System Installation or Repair	0.29	<b>1</b>
Tool Rental	2.0%	8
Tornado or Storm Shelter Building or Repair	0.79	3
Water Well Drilling	0.29	6 1
Waterproofing	0.79	3
Yard Equipment Rental	2.5%	6 10

92. Which of the following HOME PRODUCTS do you or anyone in your household currently need or plan to buy in the next 12 months for your home? (Check all that apply.) Part 1 of 2.

Value	Percent	Responses
Air Conditioning (Buy)	4.9%	20
Window Blinds (Venetian or Mini)	5.7%	23
Batteries (Home or Office)	32.8%	133
Candles	19.0%	77
Firewood	3.7%	15
Carpeting	8.1%	33
Flooring Tile	6.2%	25
Rugs	12.8%	52
Clocks	4.9%	20
Closet System	3.4%	14
Curtains or Drapes	12.1%	49
Fire Extinguisher	3.4%	14
Furniture (Bedroom)	7.1%	29
Furniture (Children's)	3.0%	12
Furniture (Dining Room)	3.4%	14
Furniture (Living Room)	12.1%	49
Furnace	3.0%	12
Christmas Tree	8.4%	34
Holiday Decorations	12.3%	50
Laminate Flooring	5.7%	23
Mirror	5.7%	23

Value	Percent	Responses
Storage Boxes or Tubs	9.4%	38
Floral Arrangements	4.2%	17
Picture Frames	5.7%	23
Linens (Bathroom)	6.2%	25
Reclining Chair	7.1%	29
Indoor Flowers	3.4%	14
Linens (Dining Room or Kitchen)	4.4%	18
None of the above / Does not apply	36.9%	150
Awning	0.7%	3
Emergency Preparedness Kit or Supplies	1.7%	7
Oriental Carpeting	0.2%	1
Hardwood Flooring	2.5%	10
Rugs (Persian)	0.2%	1
Cutlery, Flatware or Silverware	2.0%	8
Ductless Heat Pumps	0.5%	2
Fine Art (Paintings, Pottery, Etc.)	2.2%	9
Custom Built Furniture	0.7%	3
Reconditioned Furniture	1.0%	4
Crib	0.7%	3
Furniture (Home Office)	1.5%	6
Futon	0.7%	3
Safe	1.7%	7
Hot Tub or Spa (Used)	0.2%	1

Value	Percent	Responses
Sewing Machine	1.5%	6
Wallpaper	1.0%	4
Signs or Banners	1.5%	6
Hot Tub or Spa (New)	1.5%	6
Tankless Water Heater	1.7%	7

93. Which of the following HOME PRODUCTS do you or anyone in your household currently need or plan to buy in the next 12 months for your home? (Check all that apply.) Part 2 of 2.

Value	Percent	Responses
Home Decor or Decorating	13.8%	56
Innerspring Mattress	3.7%	15
Pillow Top Mattress	4.2%	17
Foam Mattress	3.0%	12
Linens (Bedroom)	13.5%	55
Memory Foam Mattress	4.2%	17
Queen Size Bed	5.2%	21
King Size Bed	4.2%	17
Smoke Alarm or Detector	4.9%	20
Window Coverings	6.4%	26
Patriotic Flags	4.4%	18
None of the above / Does not apply	57.1%	232
Gas Burning Freestanding Stoves	0.5%	2
Water Purification System (Drinking)	1.2%	5
Solar Water Heater	0.2%	1
Adjustable Mattress	2.7%	11
Latex Mattress	0.2%	1
Gel Mattress	2.2%	9
Twin Size Bed	2.5%	10
Swimming Pool (Above Ground)	0.7%	3
Water Heater	1.5%	6

Value	Percent	Responses
Remote Home Monitoring Video Camera	2.5%	10
Shutters	1.0%	4
Reclaimed Wood Furniture	1.7%	7
Sports Team Flags	2.0%	8

## 94. Which of the following types of ART do you or members of your households plan to purchase in the next 12 months?

Value	Percent	Responses
Paintings	7.4%	30
Fine Art	1.7%	7
Photographs	11.1%	45
Pottery	3.2%	13
Blown Glass	4.7%	19
Stone Carvings	0.5%	2
Sculpture	0.5%	2
Artistic Wall Decor	6.7%	27
Wood Carvings	3.4%	14
Poster Art	3.7%	15
Religious Art	3.2%	13
Stained Glass	4.9%	20
Ceramics	2.2%	9
Metal Work Art	3.2%	13
Music Memorabilia	1.7%	7
Movie Memorabilia	2.0%	8
None of the above / Does not apply	72.9%	296

#### 95. Which of the following APPLIANCES do you or the members of your household plan to buy in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Refrigerator	6.7%	27
Portable Dishwasher	1.7%	7
Dishwasher	6.2%	25
Freezer	3.2%	13
Range	5.7%	23
Range Hood	2.2%	9
Wall Oven	1.5%	6
Washer	3.7%	15
Dryer	3.0%	12
Blender	3.7%	15
Tea Kettle	2.5%	10
Microwave	7.4%	30
Window Air Conditioner	1.7%	7
Coffee or Espresso Machine	11.3%	46
Vacuum Cleaner	9.4%	38
None of the above / Does not apply	62.8%	255

96. Which of the following VEHICLE PRODUCTS do you or anyone in your household currently need or plan to buy in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Aftermarket Products	3.9%	16
Battery	9.6%	39
Child Car Seat	3.2%	13
Floor Mats	4.9%	20
Motorcycle Accessories	3.2%	13
Motorcycle Parts	3.9%	16
Seat Covers	4.4%	18
Tires	19.0%	77
Wiper Blades	25.4%	103
None of the above / Does not apply	52.5%	213
Canopy	0.2%	1
Grill Guard	1.0%	4
Ground Effects	0.7%	3
Lights	2.2%	9
Mirror(s)	1.0%	4
Performance Parts	0.7%	3
RV Accessories or Supplies	2.2%	9
Roof Rack (For Bike, Kayak, Etc.)	0.5%	2
Roof Rack (Luggage or Equipment Container)	0.5%	2
Running Boards	1.0%	4
Step Bar	1.0%	4
Stereo System (Auto, Car or Truck)	2.2%	9

Value	Percent	Responses
Tool Box	1.7%	7
Trailer Hitch	0.7%	3
Truck Bed Liner	0.2%	1
Visor	0.5%	2
Wheels or Rims	1.5%	6
Winch	0.5%	2
Window Tinting Equipment (Auto)	2.2%	9
Cargo Trailer (Flat)	0.2%	1
Cargo Trailer (Motorcycle)	0.2%	1

# 97. Where do you or members of your household go for regular auto maintenance and service? (Check one only)

Value	Percent	Responses
Dealership	32.5%	132
National chain service center (e.g. Jiffy Lube)	13.3%	54
Private service center	31.5%	128
Friend/Family	13.3%	54
Other	9.4%	38

Total: 406

## 98. Which of the following VEHICLE SERVICES do you or anyone in your household currently need? (Check all that apply.)

30,000 Mile Service		
30,000 Mile Service	8.1%	33
60,000 Mile Service	7.9%	32
100,000 Mile Service	9.4%	38
Auto Detailing	6.9%	28
Auto Repair (General)	11.8%	48
Alignment	7.6%	31
Body Work	5.2%	21
Brake Replacement, Adjustment	6.2%	25
Car Rental	3.9%	16
Car Wash	49.3%	200
Gas or Service Station Services	23.2%	94
Oil Change or Lube	45.6%	185
Preventative Maintenance	14.8%	60
Safety Inspection	3.9%	16
Shocks	3.4%	14
Tire Mounting or Installation	8.6%	35
Tune-Up	10.6%	43
Upholstery Repair	3.2%	13
Vehicle Air Conditioning Repair	3.0%	12
Windshield or Glass Repair	10.1%	41
None of the above / Does not apply	22.7%	92
Auto Warranty Work (Work Covered by Warranty)	2.5%	10

Value	Percent	Responses
DEQ Inspection	0.2%	1
Electrical Repair	1.7%	7
Upgrade of Car for Smartphone, Hands-Free Device, etc.	0.5%	2
Motor Repair or Replacement	0.5%	2
Motorcycle Repair	0.5%	2
Muffler	2.2%	9
Painting	2.2%	9
RV Maintenance or Service	1.5%	6
Stereo Installation	1.5%	6
Transmission or Clutch Repair	2.2%	9
Vehicle Towing	0.5%	2
Windshield or Window Tinting	2.2%	9

99. If you or a member of your household were to purchase an automobile in the next 12 months, where would you look to find a vehicle? (Check all that apply.)

Value	Percent	Responses
AutoTrader.com	12.3%	50
CarFax	11.6%	47
CarGurus.com	11.1%	45
CarMax.com	3.0%	12
Cars.com	7.4%	30
Craigslist Auto	7.9%	32
KBB.com	6.9%	28
Facebook Dealer Page	9.1%	37
Edmunds.com	3.4%	14
Local Dealer Site	52.0%	211
UsedCars.com	4.2%	17
Local TV Site	5.2%	21
Local Radio Site	3.7%	15
Other Local Website	10.6%	43
None of the above / Does not apply	30.0%	122
Yahoo! Autos	0.2%	1
Automotive.com	1.7%	7
Autoblog.com	1.0%	4
CarsDirect.com	1.0%	4
eBay Motors	1.2%	5
MotorTrend.com	1.0%	4
The Car Connection	1.5%	6

100. Which of the following PERSONAL CARE PRODUCTS and SERVICES do you or someone in your household plan to purchase in the next 12 months? (Check all that apply.)

Value		Percent	Responses
Bath and Body Products		51.0%	207
Beauty Products		39.4%	160
Cosmetics		47.5%	193
Babysitting		3.2%	13
Facial		16.7%	68
Hair Care Products		60.8%	247
Hair Coloring		33.7%	137
Hair Cut		73.4%	298
Hair Removal		4.9%	20
Hair Extensions, Wigs or Weaves		1.0%	4
Manicure		20.0%	81
Massage Therapy	100	20.0%	81
Pedicure		29.1%	118
Tanning Products		3.2%	13
Tanning Bed or Spray Tan		4.7%	19
Tattoo or Piercing		7.6%	31
Spa Bed (Red Light Therapy or Hydration station)		1.0%	4
None of the above / Does not apply		11.1%	45

#### 101. Which of the following ENTERTAINMENT PRODUCTS do you or someone in your household plan to purchase in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Books (New)	33.5%	136
Books (Used)	28.3%	115
Books (Children's)	23.4%	95
Board Games	27.8%	113
Lottery Ticket	44.8%	182
Collectibles	7.1%	29
Vinyl Records	5.2%	21
Comics	1.7%	7
Fire Works	18.7%	76
Graphic Novels	2.0%	8
Computer Games	7.6%	31
DVD Movies (Buy)	17.0%	69
DVD Movies (Rent)	15.3%	62
DVD Movies (Children's)	7.6%	31
Magazines	23.2%	94
TV or Movie Themed Toys	4.7%	19
Toys	20.7%	84
Video Console Games	8.4%	34
None of the above / Does not apply	19.7%	80

102. Which of the following SPECIAL OCCASION related PLANS, PRODUCTS and SERVICES might you or someone in your household purchase or use the services of in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Rent a Hall or Event Space for Wedding or Special Event	3.2%	13
Purchase Wedding or Special Occasion Gifts	4.4%	18
Hire a Photographer for Wedding or Special Event	3.0%	12
Host or Attend a Retirement Party	5.9%	24
Host or Attend a Graduation Party	13.5%	55
Purchase Cake, Tart or Pastries for Special Occasion	9.6%	39
None of the above / Does not apply	71.4%	290
Purchase a Wedding Dress	0.5%	2
Purchase a Bridesmaid Dress	0.5%	2
Rent a Bridesmaid Dress	0.2%	1
Purchase a Tuxedo	0.7%	3
Rent a Tuxedo	1.0%	4
Rent a Chauffeured Vehicle	0.7%	3
Hire a Musician or Band for Wedding or Special Event	1.5%	6
Purchase a Wedding Cake	0.7%	3
Use a Wedding Planner	0.2%	1
Hire a Caterer for Wedding or Special Event	1.5%	6
Use a Florist for a Wedding or Special Event	2.2%	9
Go on a Honeymoon	1.2%	5
Hire a Videographer for Wedding or Special Event	0.7%	3

#### 103. Which of the following HOBBY & ART and CRAFT SUPPLIES might you or someone in your household purchase in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Gems, Rocks & Minerals	6.9%	28
Ceramics and Pottery	4.2%	17
Collectables	6.4%	26
Comic Books and Related Collectables	2.0%	8
Do-It-Yourself (DIY)	28.6%	116
Games or Puzzles	22.2%	90
Beer Brewing Supplies	2.2%	9
Wine Making Supplies	2.0%	8
Jewelry Making Supplies or Beads	6.7%	27
Knitting	7.4%	30
Making Arts and Crafts	17.7%	72
Paper Crafts	6.7%	27
Quilting	6.4%	26
Scrapbooking	5.7%	23
Toy Collecting	1.2%	5
Trains, Plane & Car Model Kits	1.7%	7
None of the above / Does not apply	44.3%	180

#### 104. Which of the following VACATION/TRAVEL PLANS might you or someone in your household plan in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Airline Flight	49.0%	199
Train Trip	7.1%	29
Book Hotel Room	57.1%	232
Business Travel	8.9%	36
Buy Travel Tickets	16.0%	65
Buy Luggage	3.4%	14
Golf Vacation	3.9%	16
Hotel or Resort Stay	30.8%	125
International Travel	9.4%	38
Take a Cruise	8.4%	34
Travel Packages	7.1%	29
Use a Travel Agent or Agency	8.9%	36
Vacation Inside Home State	20.7%	84
Vacation Outside Home State	36.7%	149
Rent a Car	18.2%	74
Book Local Lodging for Guests	3.4%	14
Stay at an RV Park	6.7%	27
Stay at a Casino	10.1%	41
Gamble at a Casino	22.4%	91
Play Bingo	6.2%	25
Does not apply	23.4%	95
Charter a Boat	0.5%	2

Value	Percent	Responses
Chartered Fishing Trip	2.0%	8
Ski Resort Stay	0.7%	3
Rent RV	1.2%	5

#### 105. Which of the following EDUCATION/CLASSES do you or someone in your household plan to attend in the next 12 months? (Check all that apply.)

Attend College or University (Full Time)       6.4%       26         Attend Classes at Community College       3.0%       12         Online Continuing Education Courses       4.9%       20         Arts or Crafts Lessons (Adult)       6.9%       28         Attend a Free Lecture or Seminar       16.0%       65         Attend Paid Lecture, Seminar or Special Class       5.4%       22         Dance Lessons       5.4%       22         Music lessons (Child)       4.7%       19         Sports lessons (Child)       4.4%       18         Yoga, Pilates, or Zumba       9.6%       39         Attend a Local Workshop       13.8%       56         None of the above / Does not apply       56.9%       231         Attend College or University (Part Time)       1.7%       7         Attend Graduate School       1.7%       7         Learning Center       0.2%       1         Culinary School       1.5%       6         Professional Certification or Accreditation Courses       2.5%       10         Language Lessons (Adult)       1.7%       7	Value	(	Percent	Responses
Online Continuing Education Courses         4.9%         20           Arts or Crafts Lessons (Adult)         6.9%         28           Attend a Free Lecture or Seminar         16.0%         65           Attend Paid Lecture, Seminar or Special Class         5.4%         22           Dance Lessons         5.4%         22           Music lessons (Child)         4.7%         19           Sports lessons (Child)         4.4%         18           Yoga, Pilates, or Zumba         9.6%         39           Attend a Local Workshop         13.8%         56           None of the above / Does not apply         56.9%         231           Attend College or University (Part Time)         1.7%         7           Learning Center         0.2%         1           Culinary School         0.5%         2           Trade School         1.5%         6           Professional Certification or Accreditation Courses         2.5%         10           Language Lessons (Adult)         1.7%         7	Attend College or University (Full Time)		6.4%	26
Arts or Crafts Lessons (Adult)       6.9%       28         Attend a Free Lecture or Seminar       16.0%       65         Attend Paid Lecture, Seminar or Special Class       5.4%       22         Dance Lessons       5.4%       22         Music lessons (Child)       4.7%       19         Sports lessons (Child)       4.4%       18         Yoga, Pilates, or Zumba       9.6%       39         Attend a Local Workshop       13.8%       56         None of the above / Does not apply       56.9%       231         Attend College or University (Part Time)       1.7%       7         Attend Graduate School       1.7%       7         Learning Center       0.2%       1         Culinary School       1.5%       6         Professional Certification or Accreditation Courses       2.5%       10         Language Lessons (Adult)       1.7%       7	Attend Classes at Community College		3.0%	12
Attend a Free Lecture or Seminar       16.0%       65         Attend Paid Lecture, Seminar or Special Class       5.4%       22         Dance Lessons       5.4%       22         Music lessons (Child)       4.7%       19         Sports lessons (Child)       4.4%       18         Yoga, Pilates, or Zumba       9.6%       39         Attend a Local Workshop       13.8%       56         None of the above / Does not apply       56.9%       231         Attend College or University (Part Time)       1.7%       7         Attend Graduate School       1.7%       7         Learning Center       0.2%       1         Culinary School       0.5%       2         Trade School       1.5%       6         Professional Certification or Accreditation Courses       2.5%       10         Language Lessons (Adult)       1.7%       7	Online Continuing Education Courses		4.9%	20
Attend Paid Lecture, Seminar or Special Class       5.4%       22         Dance Lessons       5.4%       22         Music lessons (Child)       4.7%       19         Sports lessons (Child)       4.4%       18         Yoga, Pilates, or Zumba       9.6%       39         Attend a Local Workshop       13.8%       56         None of the above / Does not apply       56.9%       231         Attend College or University (Part Time)       1.7%       7         Learning Center       0.2%       1         Culinary School       0.5%       2         Trade School       1.5%       6         Professional Certification or Accreditation Courses       2.5%       10         Language Lessons (Adult)       1.7%       7	Arts or Crafts Lessons (Adult)		6.9%	28
Dance Lessons       5.4%       22         Music lessons (Child)       4.7%       19         Sports lessons (Child)       4.4%       18         Yoga, Pilates, or Zumba       9.6%       39         Attend a Local Workshop       13.8%       56         None of the above / Does not apply       56.9%       231         Attend College or University (Part Time)       1.7%       7         Attend Graduate School       1.7%       7         Learning Center       0.2%       1         Culinary School       0.5%       2         Trade School       1.5%       6         Professional Certification or Accreditation Courses       2.5%       10         Language Lessons (Adult)       1.7%       7	Attend a Free Lecture or Seminar		16.0%	65
Music lessons (Child)       4.7%       19         Sports lessons (Child)       4.4%       18         Yoga, Pilates, or Zumba       9.6%       39         Attend a Local Workshop       13.8%       56         None of the above / Does not apply       56.9%       231         Attend College or University (Part Time)       1.7%       7         Attend Graduate School       1.7%       7         Learning Center       0.2%       1         Culinary School       0.5%       2         Trade School       1.5%       6         Professional Certification or Accreditation Courses       2.5%       10         Language Lessons (Adult)       1.7%       7	Attend Paid Lecture, Seminar or Special Class		5.4%	22
Sports lessons (Child)  Yoga, Pilates, or Zumba  Attend a Local Workshop  13.8%  56  None of the above / Does not apply  Attend College or University (Part Time)  1.7%  7  Attend Graduate School  1.7%  7  Learning Center  0.2%  1  Culinary School  7  Professional Certification or Accreditation Courses  2.5%  10  Language Lessons (Adult)	Dance Lessons		5.4%	22
Yoga, Pilates, or Zumba  Attend a Local Workshop  13.8% 56  None of the above / Does not apply 56.9% 231  Attend College or University (Part Time) 1.7% 7  Attend Graduate School 1.7% 7  Learning Center 0.2% 1  Culinary School 0.5% 2  Trade School 1.5% 6  Professional Certification or Accreditation Courses 1.7% 7	Music lessons (Child)		4.7%	19
Attend a Local Workshop 13.8% 56  None of the above / Does not apply 56.9% 231  Attend College or University (Part Time) 1.7% 7  Attend Graduate School 1.7% 7  Learning Center 0.2% 1  Culinary School 0.5% 2  Trade School 1.5% 6  Professional Certification or Accreditation Courses 2.5% 10  Language Lessons (Adult) 1.7% 7	Sports lessons (Child)		4.4%	18
None of the above / Does not apply  Attend College or University (Part Time)  1.7%  7  Attend Graduate School  1.7%  7  Learning Center  0.2%  1  Culinary School  7  Trade School  1.5%  6  Professional Certification or Accreditation Courses  1.7%  7  Language Lessons (Adult)	Yoga, Pilates, or Zumba		9.6%	39
Attend College or University (Part Time)  1.7%  7  Attend Graduate School  1.7%  7  Learning Center  0.2%  1  Culinary School  7  Trade School  1.5%  6  Professional Certification or Accreditation Courses  1.7%  7	Attend a Local Workshop		13.8%	56
Attend Graduate School  Learning Center  0.2% 1  Culinary School  7  Trade School  Professional Certification or Accreditation Courses  Language Lessons (Adult)  1.7% 7	None of the above / Does not apply		56.9%	231
Learning Center0.2%1Culinary School0.5%2Trade School1.5%6Professional Certification or Accreditation Courses2.5%10Language Lessons (Adult)1.7%7	Attend College or University (Part Time)		1.7%	7
Culinary School  Trade School  1.5% 6  Professional Certification or Accreditation Courses 2.5% 10  Language Lessons (Adult) 1.7% 7	Attend Graduate School		1.7%	7
Trade School 1.5% 6  Professional Certification or Accreditation Courses 2.5% 10  Language Lessons (Adult) 1.7% 7	Learning Center		0.2%	1
Professional Certification or Accreditation Courses 2.5% 10  Language Lessons (Adult) 1.7% 7	Culinary School		0.5%	2
Language Lessons (Adult) 1.7% 7	Trade School		1.5%	6
	Professional Certification or Accreditation Courses		2.5%	10
Music Legence (Adult)	Language Lessons (Adult)		1.7%	7
Music Lessons (Adult)	Music Lessons (Adult)		1.5%	6
Sports Lessons (Adult) 0.7% 3	Sports Lessons (Adult)		0.7%	3
Cooking Lessons (Adult) 2.0% 8	Cooking Lessons (Adult)		2.0%	8

Value	Percent	Responses
Real Estate Classes	1.7%	7
Child Education or Tutoring	1.5%	6
Personal Physical Training	2.7%	11
Language Lessons (Child)	0.2%	1
Arts or Crafts Lessons (Child)	1.5%	6
Change School	0.7%	3
Attend a Religion Based School	0.7%	3

#### 106. Which of the following ART and CRAFTING SUPPLIES do you or someone in your household plan to purchase over the next 12 months? (Check all that apply.)

Value	Percent	Responses
Brushes	17.0%	69
Oil paints	4.9%	20
Acrylic Paints	17.5%	71
Markers	16.3%	66
Specialty Paper	10.3%	42
Fabric Craft Supplies	14.5%	59
Beads	6.9%	28
Art Pencils and Pens	18.5%	75
Scrapbooking Supplies	6.4%	26
None of the above / Does not apply	63.1%	256

#### 107. Which of the following MUSICAL INSTRUMENTS do you or someone in your household plan to purchase in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Bass Guitar	1.0%	4
Clarinet	0.5%	2
Drums	2.2%	9
Flute	0.5%	2
Acoustic Guitar	2.5%	10
Electric Guitar	1.5%	6
Electric Keyboard	1.7%	7
Piano	2.0%	8
Piano (High End)	0.2%	1
Trombone	0.2%	1
Trumpet	1.5%	6
Violin	1.0%	4
None of the above / Does not apply	91.4%	371

108. Which of the following varieties of food do you and your family members plan to eat at restaurants in the NEXT 30 days? (Check all that apply.)

Value	Percent	Responses
Greek	10.3%	42
French	4.2%	17
Asian	23.2%	94
German	6.2%	25
American (New)	32.3%	131
Italian	41.9%	170
Cajun or Creole	11.3%	46
Indian	6.9%	28
Chinese	56.2%	228
American (Traditional)	76.8%	312
Thai	12.3%	50
Middle Eastern	3.0%	12
Japanese	12.6%	51
Mexican	70.7%	287
Vietnamese	3.9%	16
Southern	15.3%	62
Tex-Mex	22.7%	92
Spanish	7.4%	30
Mediterranean	6.4%	26
None of the above / Does not apply	6.4%	26

109. Which of the following types of foods do you and your family members plan to eat at restaurants in the NEXT 30 days? (Check all that apply.)

Value	Percent	Responses
Hot Dogs	18.2%	74
Fish & Chips	20.4%	83
Golf Course Restaurant, Bar or Snack Bar	4.9%	20
Barbeque	33.3%	135
Deli	25.4%	103
Breakfast or Brunch	55.2%	224
Appetizers	47.3%	192
Dessert	26.1%	106
Chicken Wings	26.4%	107
Hamburgers	70.4%	286
Chicken	52.7%	214
Frozen Yogurt	9.1%	37
Theme Restaurants	4.7%	19
Soup	29.6%	120
Salad	53.2%	216
Pizza (Dine In)	28.8%	117
Pizza (Delivery)	25.6%	104
Steak	43.8%	178
Juice or Smoothies	11.8%	48
Sandwiches	47.3%	192
Pizza (Carry Out)	54.9%	223
Pizza (Take & Bake)	18.5%	75

Value	Percent	Responses
Seafood	32.8%	133
Steakhouse	31.3%	127
Sushi	13.3%	54
None of the above / Does not apply	5.9%	24
Live or Raw food	1.7%	7
Tapas or Small Plates	2.2%	9
Vegan	1.5%	6
Vegetarian	2.0%	8
Pho	1.2%	5

#### 110. Which of the following menu trends are important to you and family members when deciding on where to eat out? (Check all that apply.)

Value	Percent	Responses
Locally Sourced Meats and Seafood	15.5%	63
Locally Grown Produce	21.4%	87
Healthful Children's Dining	5.2%	21
Environmental Sustainability	11.6%	47
New Cuts of Meat (i.e. Denver Steak, Pork Flat Iron)	5.2%	21
Hyper-Local Sourcing	2.2%	9
Gluten Free Cuisine	4.4%	18
Sustainable Seafood	5.7%	23
Raw or Live Food Options	1.5%	6
Specialty Appetizers	8.4%	34
Specialty Salads	10.8%	44
Specialty Soups	7.4%	30
Specialty Desserts	7.6%	31
None of the above / Does not apply	60.3%	245

## 111. Which of the following do you and family members seek out when dining? (Check all that apply.)

Value	Percent	Responses
Patio or Outdoor Dining	17.0%	69
Non-Smoking Environment	42.6%	173
Child Friendly	19.5%	79
Serve Alcohol	20.7%	84
Pool Tables	2.2%	9
Locally Brewed Beer	8.1%	33
Live Music	9.1%	37
Bar	22.2%	90
Large Craft Beer Selection	4.9%	20
Large Wine Selection	1.7%	7
Hand Crafted Cocktails	3.9%	16
Farm to Table Dining	13.3%	54
Senior Discounts	31.5%	128
None of the above / Does not apply	22.4%	91

## 112. When out at a restaurant, bar, pub or club, which of the following drinks do you and the members of your party typically order? (Check all that apply.)

Value	Percent	Responses
Craft Beer	23.9%	97
Foreign Beer	6.9%	28
Red Wine	15.3%	62
White Wine	15.0%	61
Dessert Wine	2.2%	9
Mixed Drinks	28.6%	116
Hand Crafted Cocktails	6.9%	28
Beer Cocktails	16.0%	65
"Top Shelf" Spirits	10.1%	41
Champagne Cocktails	0.7%	3
Energy Drink based Mixed Drinks	1.0%	4
Premium Tequila	3.7%	15
Alcoholic Cider	3.2%	13
Locally Distilled Spirits	3.0%	12
None of the above / Does not apply	43.8%	178

## 113. Which of the following Real Estate PURCHASING Plans does your household have in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Purchase Commercial or Business Property	1.2%	5
Purchase Condominium or Townhouse	0.5%	2
Purchase Manufactured or Modular Home	1.5%	6
Purchase Investment Property	1.7%	7
Purchase Personal Residence	5.2%	21
Purchase Custom Built Home	0.7%	3
Purchase Residential Real Estate at an Auction	0.5%	2
Purchase Land or Agricultural Property	3.4%	14
Purchase Vacation Property	1.5%	6
Purchase Other	1.5%	6
None of the above / Does not apply	86.7%	352

### 114. Which of the following Real Estate SELLING Plans does your household have in the next 12 months? (Check all that apply.)

Value	Р	ercent	Responses
Sell Personal Residence		5.7%	23
Sell Vacation Property		0.7%	3
Sell Investment Property		1.5%	6
Sell Land or Agricultural Property		2.2%	9
Sell Commercial or Business Property		2.2%	9
Sell Manufactured or Modular Home		1.0%	4
Plan to Sell Home in Master-Planned Community		0.2%	1
Sell Other		1.7%	7
None of the above / Does not apply		87.9%	357

# 115. Since you answered "Purchase Personal Residence", what type of residence are you considering for purchase? (Check all that apply)

Value	Percent	Responses
New home, but outside of development	9.5%	2
New home that I will have contractor build	4.8%	1
Existing home less than 10 years old	38.1%	8
Existing home more than 10 years old	61.9%	13

### 116. Which of the following real estate rental plans does your household have in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Rent New Apartment	2.7%	11
Rent House (Residence)	7.9%	32
Rent Manufactured or Modular Home	1.5%	6
Rent Agricultural Land	1.0%	4
Rent Subsidized Housing	2.2%	9
Rent Condo/Townhouse	3.2%	13
Rent Section 8 Housing	2.0%	8
None of the above / Does not apply	86.0%	349

### 117. Which of the following real estate plans apply to you or your household in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Use a Realtor to Sell Real Estate	5.7%	23
Use a Realtor to Buy Real Estate	4.4%	18
Use a Realtor to Buy and Sell Real Estate	3.2%	13
Plan to Sell Property Myself	3.0%	12
Use a Real Estate Broker	1.7%	7
None of the above / Does not apply	85.2%	346

#### 118. Which of the following types of REAL ESTATE LOANS do you or anyone in your household plan to apply for in the next 12 months? (Check all that apply.)

Value	Percent	Responses
New Home Loan	4.2%	17
Home Remodel or Renovation Loan	2.2%	9
Business Construction Loan	1.0%	4
Home Construction Loan	1.2%	5
Equity Loan	2.0%	8
Land Loan	3.0%	12
Reverse Mortgage	0.5%	2
Real Estate Loan for existing home	1.7%	7
Refinance Home	2.7%	11
None of the above / Does not apply	85.2%	346

119. If you or a member of your household were to purchase a new home in the next 12 months, which of the following NATIONAL sources would you use to for your local home search? (Check all that apply.)

Value	Percent	Responses
Craigslist Homes	3.7%	15
Facebook	11.1%	45
Google	8.4%	34
Auction.com	1.5%	6
Homes & Land	3.7%	15
Homes.com	1.7%	7
HomeFinder	6.4%	26
MLS.com	9.9%	40
National Real Estate Co. Site	1.2%	5
Local MLS Site	16.5%	67
RealEstate.com	5.4%	22
Realtor.com	31.0%	126
Realty.com	3.4%	14
Redfin	0.2%	1
Trulia	10.3%	42
Zillow	35.2%	143
ZipRealty.com	1.2%	5
None of the above / Does not apply	41.4%	168

120. If you or a member of your household were to rent a residence in the next 12 months, which of the following NATIONAL sources would you use to for your local rental search? (Check all that apply.)

Value	Percent	Responses
Apartments.com	9.1%	37
Apartmentguide.com	3.2%	13
Craigslist	7.1%	29
Forrentcom	0.5%	2
Home Finder.com	7.6%	31
Hotpads.com	1.2%	5
Rent.com	7.4%	30
Sublet.com	0.2%	1
Trulia	8.6%	35
Zillow	29.6%	120
None of the above / Does not apply	59.9%	243

121. If you or a member of your household were to buy real estate in the local area in the next 12 months, do you know a firm or realtor to call?

Value	Percent	Responses
Yes, have a firm or realtor	74.1%	301
No, don't know who to call	25.9%	105

122. If you or a member of your household were to sell real estate in the local area in the next 12 months, do you know a firm or realtor to call?

Value	Percent	Responses
Yes, have a firm or realtor	74.9%	304
No, don't know who to call	25.1%	102

#### 123. Which of the following ALCOHOL and TOBACCO purchasing plans do you or members of your household have in the next 60 days? (Check all that apply.)

Value	Percent	Responses
Imported Beer	9.6%	39
Craft Beer	17.7%	72
Champagne	5.9%	24
Premium Hard Alcohol or Spirits	9.1%	37
White Wine	22.4%	91
Red Wine	20.4%	83
Cigars	3.0%	12
Major Brand Cigarettes	8.9%	36
Smokeless Tobacco	3.9%	16
Discount Cigarettes	8.1%	33
Discount Hard Alcohol or Spirits	7.9%	32
Domestic Beer	32.5%	132
Alcoholic Cider	6.7%	27
None of the above / Does not apply	33.5%	136
Recreational Marijuana	2.7%	11
Marijuana Accessories	2.2%	9
Vaping Kit	1.0%	4
Vaping Accessories	2.2%	9
Roll Your Own Cigarette Supplies	1.0%	4
E-Liquids / Vape Juice	2.2%	9
Pipe Tobacco	1.7%	7
Electronic Cigarette Supplies	2.7%	11

Value	Percent	Responses
Hookah Accessories	0.5%	2
Hookah	0.5%	2

124. We noticed that you have selected one or more marijuana related responses throughout the survey, could you please let us know what products from the list below that you are interested in purchasing within the next 12 months? (Check all that apply)

Value	Percent	Responses
Cannabis Dry Flower/Bud	38.5%	5
Cannabis Edibles	53.8%	7
Cannabis Tinctures	7.7%	1
Cannabis Vaporizers	15.4%	2
Cannabis Cleaning Tools or Supplies	15.4%	2
Cannabis Concentrates	30.8%	4
Cannabis Pre-Rolls	23.1%	3
Organic Cannabis Products	7.7%	1
Cannabis Oil	46.2%	6
Cannabis Beauty & Skin Care Products	23.1%	3
Cannabis Beverages	30.8%	4
Cannabis Chocolates	38.5%	5
Medical Cannabis	46.2%	6
CBD Cannabis	46.2%	6
None of the above / Does not apply	7.7%	1

#### 125. Which of the following GROCERY and SNACK items do you or the members of your household plan to purchase in the next 30 days? (Check all that apply.)

Value	Percent	Responses
Bulk or Discounted Food Items	28.6%	116
Specialty Teas	13.1%	53
Specialty Coffee	22.7%	92
Gourmet Deli Counter Items	15.0%	61
Cookies	45.3%	184
Snack Cakes	21.2%	86
Potato Chips	62.8%	255
Soft Drinks	48.5%	197
Energy Drinks	8.4%	34
Energy Bars	14.0%	57
Noodle Bowls	7.9%	32
Cupcakes	14.8%	60
Birthday Cake	18.0%	73
Beef Jerky or Meat Sticks	30.8%	125
Bottled Water	49.3%	200
Candy	43.1%	175
Fruit	69.0%	280
Nuts	48.0%	195
Chocolates	45.8%	186
lce cream	52.7%	214
Cheese	79.8%	324
Artisan Bread	15.5%	63

Value	Percent	Responses
Sports Drinks	13.8%	56
Basic Condiments	38.2%	155
Canned Sauces	33.7%	137
Cereal	64.5%	262
Milk	78.8%	320
Chicken	80.5%	327
Pork	58.4%	237
Beef	75.1%	305
Game Meats	3.9%	16
Fish	39.9%	162
Pasta	62.8%	255
Snack Mixes	17.5%	71
Vegetables	68.2%	277
Olive Oil	42.9%	174
Balsamic Vinegar	15.8%	64
Frozen Entrees	44.3%	180
Eggs	83.5%	339
Locally Raised Beef, Pork, Poultry	19.2%	78
Locally Grown Fruit and Vegetables	36.5%	148
Locally Produced Honey	21.2%	86
Organic Food	10.8%	44
Pickled Vegetables	14.3%	58
Artisan Cheese	12.3%	50

Value	Percent	Responses
Alternative "Meat" Products	4.7%	19
Sausage	47.3%	192
Donuts	30.3%	123
Pastries	22.7%	92
None of the above / Does not apply	3.2%	13
Artisan Meats	1.0%	4
Artisan Condiments	1.5%	6

## 126. What is most important to you when deciding on what Grocery store to shop at? (Check all that apply)

Value	Percent	Responses
Convenience	64.3%	261
Better Prices	80.5%	327
Variety	34.2%	139
Quality of Selection	52.0%	211
Quality of Produce	60.1%	244
Healthy Options	22.9%	93
Speed of Check Out	29.6%	120
Size of Store	10.3%	42
Number of Checkouts	20.7%	84
Cleanliness of Store	58.1%	236
Parking	30.5%	124
Help with Bagging/Packing	12.1%	49
Loyalty Tokens/Stamps	6.4%	26
Home Delivery	2.0%	8
None of the above / Does not apply	2.7%	11

## 127. Why do you shop locally rather than make purchases online? (Check all that apply)

Value	Percent	Responses
See, touch, feel and try out items	66.5%	270
Take items home immediately	62.8%	255
Return items more easily	34.5%	140
Enjoy the in-store experience	38.9%	158
Can ask questions to store associates	36.7%	149
To support local businesses	63.8%	259
More secure than online purcase	17.2%	70
Better prices	24.1%	98
Quality of service	29.8%	121
Better Selection	18.7%	76
Local flavor or uniqueness	17.0%	69
None of the above / Does not apply	5.2%	21

### 128. Which of the following do you or the members of your household plan to do in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Attend Religious or Spiritual Services	48.3%	196
Donate to a Charity	48.3%	196
Donate to a Church	47.5%	193
Donate to Political Party or Government Representative	9.6%	39
Volunteer at Church	26.8%	109
Volunteer for Nonprofit Group	21.4%	87
Vote in Upcoming Local Elections	47.0%	191
Vote in Upcoming State or National Elections	49.5%	201
Purchase Season Tickets for Performing Arts	6.7%	27
Attend a Holiday Themed Performance	24.4%	99
Community Activity	37.7%	153
Support an Organization	16.5%	67
Make a Donation	34.7%	141
Register to Vote	7.1%	29
None of the above / Does not apply	14.0%	57
Join a New Church	2.5%	10
Donate Vehicle	0.7%	3
Have a Baby	2.0%	8
Get Married	1.0%	4
Retire	2.7%	11
Look into Private Schooling for Children	0.2%	1

## 129. Which of the following types of events are you likely to attend in the next 12 months? (Check all that apply)

Value	Percent	Responses
Sporting Event	38.7%	157
Community Event	58.6%	238
Festival	40.6%	165
Live Performance	38.7%	157
Fundraising Event	28.3%	115
Seminar	9.9%	40
School Event	41.6%	169
Corporate Event	10.1%	41
Trade Show	15.8%	64
Conference	17.2%	70
Networking Event	6.7%	27
Radio Station Sponsored Event	8.4%	34
Television Station Sponsored Event	3.4%	14
Newspaper Sponsored Event	10.3%	42
None of the above / Does not apply	16.5%	67

#### 130. Which of the following activities do you or members of your household plan to participate in over the next 12 months? (Check all that apply.)

Value	Percent	Responses
Participate in Organized Athletics	8.6%	35
Use a Zip Line	4.9%	20
Go Camping	30.8%	125
Go Mountain Biking	3.4%	14
Go Touring on a Bicycle	3.7%	15
Go to a Community or City Swimming Pool	25.9%	105
Take a Guided Backpacking or Hiking Trip	2.5%	10
Attend a Horse Race	8.6%	35
Attend a Car, Truck or Motorsport Race	9.4%	38
Participate in City or Municipal Sponsored Programs	13.8%	56
Join or Change Health or Fitness Club	10.8%	44
None of the above / Does not apply	37.7%	153

## 131. In the last 30 days, which of the following have your or a member of your household viewed or used? (Check all that apply for each row.)

Value	,	Percent	Responses
Local Business Website		24.9%	101
Local Business Blog		5.4%	22
Local Business Email		16.7%	68
CitySearch		4.9%	20
Snapchat		23.4%	95
Instagram		23.2%	94
Cinema Ads		13.3%	54
Facebook Business Page		34.5%	140
Reviews on Yelp! or Google+		6.9%	28
YouTube Promo Video		12.1%	49
Local Business Text Message		5.4%	22
Pandora		19.0%	77
Online Yellow Pages		6.9%	28
Google Search		60.8%	247
eBay		34.0%	138
Spotify		10.8%	44
Pinterest		39.4%	160
Google+Local		8.1%	33
Clicked on Google Sponsored Ad		19.7%	80
LinkedIn		16.3%	66
Craigslist		20.9%	85
Bing		11.8%	48

Value	Percent	Responses
Twitter	20.0%	81
Amazon	76.8%	312
None of the above / Does not apply	5.4%	22
Digital Billboard	1.2%	5
Angie's List	2.0%	8

#### 132. Are you aware of posts on Facebook that are sponsored by businesses?

Value	Percent	Responses
Yes	84.7%	344
No	15.3%	62

133. Have you ever responded to or clicked on a Facebook post that was sponsored by a business?

Value	Percent	Responses
Yes	61.1%	248
No	38.9%	158

#### 134. Do you or any members of your household subscribe to a business email?

Value	Perce	ent Responses
Yes	37	.7% 153
No	62	.3% 253

135. Which of the following business categories would you do a Google search to find a business to shop or use if you were planning to buy? (Check all that apply)

Value	 Percent	Responses
Apparel and Accessories	54.9%	223
Arts and Entertainment	24.1%	98
Automotive - (General)	22.9%	93
Automotive - (New Vehicle Dealership)	13.3%	54
Automotive - (Used Vehicle Dealership)	16.7%	68
Automotive - (Auto Parts store)	11.8%	48
Automotive - (Auto Repair business)	4.9%	20
Automotive - (Auto Body shop)	3.0%	12
Tire Business	14.3%	58
Beauty and Spa Related Businesses	16.5%	67
Child Related Businesses	5.2%	21
Community and State Services	16.7%	68
Education	11.3%	46
Employment Related Businesses	10.1%	41
Event Planning and Services	5.7%	23
Family Activity Related Businesses	8.4%	34
Farm Equipment and Agriculture Businesses	6.7%	27
Financial Services	6.4%	26
Fitness Businesses or Providers	4.4%	18
General Retail	39.2%	159
Grocery / Market	27.8%	113
Home and Garden Related Businesses	18.5%	75

Value	Percent	Responses
Building Supply/Lumber Business	11.6%	47
Home Service Businesses	5.9%	24
Home Service Contractors	5.9%	24
Hotel and Travel Related Businesses	24.4%	99
Local Services	26.1%	106
Medical Related Businesses - (General)	12.6%	51
Medical Related Businesses - (Chiropractor)	4.9%	20
Medical Related Businesses - (Dentist)	8.9%	36
Medical Related Businesses - (Hospital)	3.2%	13
Nightlife Related Businesses	5.7%	23
Pet/Animal	24.9%	101
Professional Services	9.6%	39
Real Estate Service Businesses	5.9%	24
Recreation Related Businesses	8.1%	33
Restaurant / Bar / Lounge	31.8%	129
Senior Related Businesses	7.6%	31
Specialty Food and Drink	10.6%	43
General Retail - Children's Clothing Store	7.9%	32
General Retail - Clothing Accessory Store	14.0%	57
General Retail - Computer Store	7.4%	30
General Retail - Farming and Agriculture Business	5.4%	22
General Retail - Furniture Store	13.8%	56
General Retail - Hardware Store	11.6%	47

Value	Percent	Responses
General Retail - Home Entertainment Store	5.2%	21
General Retail - Jewelry Store	4.9%	20
General Retail - Major Appliance Store	8.6%	35
General Retail - Men's Clothing Store	14.8%	60
General Retail - Mobile Phone Store	6.2%	25
General Retail - Shoe Store	16.3%	66
General Retail - Women's Clothing Store	27.3%	111
None of the above / Does not apply	15.8%	64
Motorsport Businesses	2.0%	8

136. Are you considering a change or new employment in the next 12 months?

Value	Percent	Responses
Yes	17.2%	70
No	82.8%	336

137. Which of the following employment related activities do you or the members of your household plan to do over the next 12 months? (Check all that apply.)

Value	Percent	Responses
Geta New Full Time Job	13.1%	53
Geta New Part Time Job	10.3%	42
Get a Temporary or Seasonal Job	5.7%	23
Use an Employment or Temporary Employment Agency	2.2%	9
Use a Career Counselor	0.5%	2
Geta Second (or Third) Job	5.2%	21
Get First Job after High School	0.5%	2
Get First Job after College	0.5%	2
None of the above / Does not apply	74.4%	302

138. If you are looking to find a new job, get a second job, etc. in the next 12 months, what are the primary fields you will be looking at employment in? (Check all that apply.)

Value	Percent	Responses
Retail	4.4%	18
Admin & Clerical	8.4%	34
Hotel - Hospitality	4.7%	19
Health Care	6.7%	27
Grocery	3.2%	13
Customer Service	8.1%	33
Management	3.7%	15
Education	3.9%	16
Government	3.9%	16
Restaurant - Food Services	3.2%	13
None of the above / Does not apply	70.2%	285
Agriculture	1.7%	7
Automotive	2.7%	11
Warehouse	2.5%	10
Construction	2.0%	8
Accounting	2.2%	9
Manufacturing	2.0%	8
Entry Level (New Graduate)	1.7%	7
Banking & Finance	1.7%	7
Child Care	1.7%	7
Re al Estate	0.7%	3

Value	Percent	Responses
Insurance	1.2%	5
Legal	1.2%	5
Media	2.0%	8
NonProfit	2.5%	10
Installation - Maintenance - Repair	1.2%	5
Executive Level	2.2%	9
Engineering	1.2%	5
Sales & Marketing	2.7%	11
Information Technology	0.7%	3
Skilled Labor - Trades	1.7%	7
Transportation	1.7%	7

139. If you were to look for a new job in the next 12 months, where would you go look to find local job listings? (Check all that apply.)

Value	Percent	Responses
Local Business Site	30.3%	123
Local Agency Site	16.3%	66
Craigslist	5.2%	21
Facebook	13.5%	55
Indeed.com	21.4%	87
LinkedIn	12.6%	51
Monster.com	5.9%	24
CareerBuilder	4.9%	20
GlassDoor	4.4%	18
SimplyHired.com	2.2%	9
AOL Jobs	0.7%	3
Snag A Job.com	3.9%	16
US Ajobs.gov	7.1%	29
USAjobs.org	2.7%	11
ZipRecruiter	6.7%	27
JobDiagnosis	0.2%	1
None of the above / Does not apply	51.2%	208

140. Have you or the members of your household purchased something from any of the following sources in the past 90 days? (Check all that apply.)

Value	Percent	Responses
Coupon book	19.5%	79
Yellow Pages directory	1.2%	5
Direct mail flyer	18.0%	73
Deal program/offer	6.2%	25
Facebook business page offer	13.1%	53
Billboard advertising	2.2%	9
None of the above / Does not apply	62.3%	253

# 141. Which of the following apply to the members of your household with regards to local online deals: (Check all that apply.)

Value	Percent	Responses
Subscribe to local online deals provider (like Groupon)	13.8%	56
Purchased an online deal to a local business in the past 3 months	11.6%	47
None of the above / Does not apply	80.0%	325

### 142. Which of the following best describe what you typically do with direct mail/advertisements you receive in the mail at your home or PO Box?

Value	Percent	Responses
Read ads and keep them - using three or more	6.9%	28
Read ads and keep them - using one or two	41.1%	167
Read ads and keep them - without using any	3.4%	14
Read ads but throw away without using any	23.2%	94
Throw ads away unread	16.7%	68
Do not receive direct mail or advertisements at home or PO Box	8.6%	35

143. Which of the following are your primary media influence when deciding how to vote in local, county or state elections? (Check one each row)

	Local radio	Local TV	Local newspaper or print publication	Direct mail flyer	Candidate website	Other	Not applicable	Responses
Local election Count Row %	14 3.4%	87 21.4%	182 44.8%	10 2.5%	22 5.4%	47 11.6%	44 10.8%	406
County election Count Row %	15 3.7%	75 18.5%	195 48.0%	14 3.4%	16 3.9%	45 11.1%	46 11.3%	406
State election Count Row %	11 2.7%	113 27.8%	157 38.7%	6 1.5%	24 5.9%	53 13.1%	42 10.3%	406
Total Total Responses								406

### 144. Did you vote in the last local / county / state election?

Value	Percent	Responses
Yes	80.8%	328
No	19.2%	78

### 145. Did you vote in the last presidential election?

Value	Percent	Responses
Yes	88.7%	360
No	11.3%	46

146. Which of the following AUTOMOTIVE and MOTORSPORT business categories have you used a search engine to find information on in the last 30 days? (Check all that apply.)

Value	Percent	Responses
New Vehicle Dealership	5.4%	22
Used Vehicle Dealership	8.4%	34
New and Used Vehicle Dealership	12.6%	51
Automotive Service	11.1%	45
Tire Store	10.6%	43
Auto Parts Store	16.0%	65
Recreation Vehicle (RV) Dealership	2.7%	11
RV or Camper Repair	0.7%	3
Boat Service	0.2%	1
Motorcycle Dealer	1.7%	7
Motorcycle Repair Shop	0.7%	3
None of the above / Does not apply	62.1%	252

147. Which of the following PROFESSIONAL SERVICE business categories have you used a search engine to find information on in the last 30 days? (Check all that apply.)

Value	Percent	Responses
Accountant or CPA	1.5%	6
Legal Firm or Attorney	2.7%	11
Insurance Agency	7.9%	32
Tax Advisor	3.4%	14
Telecommunications Provider	2.2%	9
Internet Service Provider	4.9%	20
None of the above / Does not apply	82.8%	336

### 148. Which of the following MEDICAL SERVICE business categories have you used a search engine to find information on in the last 30 days? (Check all that apply.)

Value	Percent	Responses
Alzheimer's or Memory Care Facility	1.0%	4
Hearing Aid Center	1.7%	7
Cardiologist	4.4%	18
Chiropractor	3.9%	16
Dentist	9.6%	39
Dermatologist	4.4%	18
Hospital	5.2%	21
Mental Health Provider	3.9%	16
Optometrist	3.9%	16
Pediatrician	1.2%	5
General Practitioner	9.1%	37
Rehabilitation Clinic	1.5%	6
Urgent Care Clinic	6.4%	26
Surgical Specialist	1.7%	7
Weight Loss Service	2.5%	10
None of the above / Does not apply	70.0%	284

### 149. Which of the following HOME RELATED SERVICE CONTRACTORS have you used a search engine to find information on in the last 30 days? (Check all that apply.)

Value	Percent	Responses
Carpet Cleaning Service	5.2%	21
Electrician	2.7%	11
Handyman	5.4%	22
Heating & Air Conditioning Service	5.7%	23
Remodeling Contractor	2.2%	9
General Contractor	1.7%	7
Landscaper	2.0%	8
Painting Contractor	0.7%	3
Plumber or Plumbing Contractor	4.2%	17
Roofing Contractor	3.7%	15
None of the above / Does not apply	80.0%	325

# 150. Which of the following REAL ESTATE SERVICES have you used a search engine to find information on in the last 30 days? (Check all that apply.)

Value	Percent	Responses
Apartment Rental Agency	1.5%	6
Home Inspector	0.2%	1
Mortgage Broker	0.2%	1
Property Manager	1.2%	5
Realtor	6.4%	26
None of the above / Does not apply	91.6%	372

# 151. Which of the following FINANCIAL SERVICES have you used a search engine to find information on in the last 30 days? (Check all that apply.)

Value	Percent	Responses
Real Estate Loan Provider	1.0%	4
Automotive Loan Provider	0.5%	2
Financial Advisor	2.5%	10
Bank	10.3%	42
Credit Union	6.2%	25
None of the above / Does not apply	83.5%	339

# 152. Which of the following types of RESTAURANTS have you used a search engine to find information on in the last 30 days? (Check all that apply.)

Value	Percen	t Responses
Buffet Restaurant	11.39	% 46
Ethnic Restaurant	7.49	% 30
Family Style Restaurant	19.29	% 78
Fast Food Restaurant	19.29	78
Fine Dining Restaurant	12.89	% 52
Pizza Restaurant	21.79	% 88
Restaurant with Bar or Lounge	15.09	% 61
None of the above / Does not apply	52.59	% 213

# 153. Which of the following RETAIL BUSINESS categories have you used a search engine to find information on in the last 30 days? (Check all that apply.)

Value	Percent	Responses
Building Supply-Lumber Yard	8.9%	36
Clothing Accessory Store	7.1%	29
Major Appliance Store	3.2%	13
Computer Store	4.2%	17
Farming and Agriculture Business	3.0%	12
Furniture Store	9.4%	38
Grocery Store	17.7%	72
Hardware Store	8.4%	34
Home Entertainment Store	3.2%	13
Jewelry Store	2.7%	11
Mobile Phone Store	4.9%	20
Shoe Store	9.1%	37
Specialty Food Business	1.7%	7
Women's Clothing Store	17.7%	72
Men's Clothing Store	6.9%	28
Children's Clothing Store	6.7%	27
None of the above / Does not apply	54.9%	223

# 154. Which of the following GENERAL BUSINESS categories have you used a search engine to find information on in the last 30 days? (Check all that apply.)

Value	Percent	Responses
Any Beauty Related Business	4.2%	17
Any Child Related Business	3.9%	16
Any Event Planning Business	2.5%	10
Any Education Business	3.0%	12
Any Fitness Business	5.7%	23
Any Pet Related Business	12.6%	51
Any Senior Related Business	4.4%	18
None of the above / Does not apply	75.9%	308

# 155. Are you or anyone in your household a business owner or do you help make purchasing decisions at your place of employment?

Value	Percent	Responses
Yes	23.6%	96
No	49.0%	199
Does not apply	27.3%	111

#### 156. Which of the following categories does your business fall into?

Value	Percent	Responses
Arts and Entertainment	5.2%	5
Education	3.1%	3
General Retail	4.2%	4
Health and Medical	9.4%	9
Home Service Businesses	5.2%	5
Local Services	7.3%	7
Restaurant / Bar / Lounge	5.2%	5
Other	44.8%	43
Apparel and Accessories	2.1%	2
Automotive	2.1%	2
Beauty and Spa	2.1%	2
Child Related Businesses	1.0%	1
Fitness Businesses or Providers	1.0%	1
Hotel and Travel	2.1%	2
Motorsport Businesses	1.0%	1
Nightlife	1.0%	1
Pet/Animal	1.0%	1
Re al Estate	2.1%	2

### 157. Which of the following BUSINESS PRODUCTS do you/your household, or does your company, plan to purchase or lease in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Business Cards, Letterhead, etc.	40.6%	39
Computer Hardware	15.6%	15
Office Copier	4.2%	4
Business Logo Apparel	26.0%	25
Networking Hardware or Software	7.3%	7
Office Furniture, Fixtures or Interiors	10.4%	10
Office Cleaning Supplies	21.9%	21
Office Supplies	47.9%	46
Office Printer	10.4%	10
Promotional Items	21.9%	21
Security System	3.1%	3
Telephone Systems	3.1%	3
Uniforms or Work Clothing	12.5%	12
None of the above / Does not apply	21.9%	21

# 158. Which of the following BUSINESS SERVICES do you/your household, or does your company, plan to GET NEW or CHANGE PROVIDER in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Business Accounting or CPA	9.4%	9
Business Advertising	6.3%	6
Business Computer Consulting	3.1%	3
Business Internet Services	5.2%	5
Business Internet Service Provider	3.1%	3
Business Marketing Services	4.2%	4
Business Payroll Services	3.1%	3
Business Printing Services	4.2%	4
Business Sign Company Services	3.1%	3
None of the above / Does not apply	81.3%	78
Business Financial Consulting	1.0%	1
Business Cellular Phone Service	1.0%	1
Business Construction Contractor	1.0%	1
Business Employment Agency	1.0%	1
Business Legal Services or Attorney	1.0%	1
Business Meetings or Conventions	1.0%	1
Business Recruitment	2.1%	2
Business Staffing or Temp Services	1.0%	1
Business General Broadcast Media Service	1.0%	1
Business Radio Media Service	1.0%	1

# 159. Which of the following business real estate plans does your company have planned in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Rent New Office	2.1%	2
Add New Locations	3.1%	3
Renovate Existing Facilities	7.3%	7
Construct New Facilities	7.3%	7
Buy or Rent Warehouse space	1.0%	1
Install New Commercial Carpeting	1.0%	1
None of the above / Does not apply	80.2%	77

# 160. Which of the following business automotive purchasing plans does your company have in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Purchase New Business Automobiles	2.1%	2
Purchase New Business Trucks	3.1%	3
Purchase Used Business Trucks	6.3%	6
Lease New Business Automobiles	2.1%	2
Purchase New Heavy Duty or Commercial Business Trucks	1.0%	1
Purchase Used Heavy Duty or Commercial Business Trucks	1.0%	1
None of the above / Does not apply	88.5%	85

### 161. Which of the following employee benefit and insurance programs does your company plan to start or change in the next 12 months? (Check all that apply.)

Value	Percent	Responses
Business Insurance	3.1%	3
Business Health Insurance	3.1%	3
Business Dental Insurance	1.0%	1
Business 401K or Retirement Program	2.1%	2
Business Property Insurance	3.1%	3
Business Commercial Insurance	3.1%	3
None of the above / Does not apply	90.6%	87

# 162. What forms of advertising do you find most successful for your business? (Check all that apply.)

Value	Percent	Responses
Local Newspaper	33.3%	32
Local Newspaper Site	9.4%	9
Local Radio	16.7%	16
Local Television	7.3%	7
Local Free or Alternative publication	6.3%	6
Other Print Publications	10.4%	10
Facebook	45.8%	44
Twitter	4.2%	4
Other Social Media	15.6%	15
Search Engine Optimization (SEO, SEM)	5.2%	5
Word of Mouth or Referrals	37.5%	36
Billboards	7.3%	7
Direct Mail	12.5%	12
Coupons or "Deal of the Day"	3.1%	3
Yellow Pages	3.1%	3
Banner Ads	11.5%	11
Online Advertising	19.8%	19
None of the above / Does not apply	16.7%	16
Fliers or Door Hangers	2.1%	2

# 163. Which of the following do you invest in to drive your business? (Check all that apply) $\frac{1}{2}$

Value	Percent	Responses
Have an ongoing digital marketing campaign	5.2%	5
Use social media for promoting business	22.9%	22
Website optimized for mobile (responsive)	15.6%	15
Ongoing search optimization (SEO, SEM)	4.2%	4
Bannerads	9.4%	9
Cost-per-click ads (CPC, PPC)	4.2%	4
Programmatic ads	3.1%	3
Video ads	5.2%	5
Google ads (Adwords)	4.2%	4
Facebook ads	26.0%	25
Sponsored content	2.1%	2
Email advertising	9.4%	9
Site analytics	4.2%	4
Digital ads through newspaper	6.3%	6
None of the above/Does not apply	44.8%	43

# 164. Which of the following are you interested in doing in the next 12 months to drive your business? (Check all that apply)

Value	Percent	Responses
Have an ongoing digital marketing campaign	10.4%	10
Use social media for promoting business	13.5%	13
Website optimized for mobile (responsive)	6.3%	6
Ongoing search optimization (SEO, SEM)	6.3%	6
Bannerads	5.2%	5
Cost-per-click ads (CPC, PPC)	3.1%	3
Retargeting ads	3.1%	3
Video ads	6.3%	6
Google ads (Adwords)	9.4%	9
Facebook ads	20.8%	20
Sponsored content	3.1%	3
Email advertising	9.4%	9
Site analytics	6.3%	6
Use a Digital Agency	1.0%	1
Digital ads through newspaper	5.2%	5
None of the above/Does not apply	60.4%	58

# 165. Would you like help in putting together a comprehensive advertising plan for your business?

Value	Percent	Responses
No	94.7%	89
Don't know	5.3%	5

Total: 94

166. Including groceries, approximately what percent of your household shopping dollars are spent out of your local area? (This includes online purchases)

Value	Percent	Responses
0%	4.2%	17
1% - 25%	43.3%	176
26% - 50%	22.4%	91
51% - 75%	18.0%	73
76% - 100%	12.1%	49

Total: 406

Avg 35%

### 167. Which age brackets do you fall into?

Value	Percent	Responses
20 - 24	2.0%	8
25 - 30	3.7%	15
31 - 34	3.4%	14
35 - 40	6.9%	28
41 - 45	6.9%	28
46 - 49	5.9%	24
50 - 54	8.9%	36
55 - 60	15.8%	64
61 - 69	28.3%	115
70 or older	18.2%	74

Total: 406

Avg 60

### 169. What type of area do you live in? (check one only)

Value	Percent	Responses
Metro / Urban	6.7%	27
Small/Mid-Size Town	54.9%	223
Suburban	6.7%	27
Rural	29.8%	121
Vacation community	1.2%	5
Other	0.7%	3

170. What is the highest level of education attained by any member of your household?

Value	Pe	ercent	Responses
Grade School (8th Grade or Less)		0.2%	1
Some High School (Not Graduate)		0.7%	3
High School Graduate (12th grade)		13.5%	55
Vocational or Technical Training		10.1%	41
Some College		23.6%	96
College Graduate		27.8%	113
Some Post-Graduate Study (No Advanced Degree)		7.9%	32
Post-Graduate Degree		16.0%	65

171. Approximately, what was your total household income before taxes in the past year?

Value	Percent	Responses
Under \$20,000	9.3%	37
\$20,000 - \$24,999	4.8%	19
\$25,000 - \$29,999	4.8%	19
\$30,000 - \$34,999	5.3%	21
\$35,000 - \$39,999	5.0%	20
\$40,000 - \$44,999	6.3%	25
\$45,000 - \$49,999	6.5%	26
\$50,000 - \$74,999	21.6%	86
\$75,000 - \$99,999	15.5%	62
\$100,000 - \$124,999	11.0%	44
\$125,000 - \$149,999	5.5%	22
\$150,000 - \$200,000	2.5%	10
Over \$200,000	2.0%	8

Total: 399

Avg \$69,649

#### 172. Which of the following would you classify yourself as?

Value	Percent	Responses
American Indian, Eskimo or Alaska native	1.0%	4
Black or African-American	1.7%	7
White or Caucasian	90.6%	368
Hispanic	2.2%	9
Other	0.5%	2
Prefer not to answer	3.9%	16

#### 173. Are you...

Value	Pe	rcent	Responses
Male		24.6%	100
Female		71.9%	292
Transgender Male		0.2%	1
Prefer not to answer		3.2%	13

#### 174. Which of the following best describe your primary residence?

Value	Percent	Responses
Single Family Home	84.5%	343
Apartment	8.4%	34
Condominium	1.7%	7
Mobile Home	3.4%	14
Other	2.0%	8

# 175. Is the household or apartment in which you live owned by someone in your household, rented, or is it occupied without payment of rent?

Value	Percent	Responses
Owned	77.6%	315
Rented	17.7%	72
Occupied Without Payment of Rent	2.0%	8
Other	2.7%	11

176. How many children under the age of 18 live in your household?

Value	Percent	Responses
None	75.9%	308
1	8.4%	34
2	8.6%	35
3	4.4%	18
4 or more	2.7%	11

177. If available, would you like to receive coupons or special promotions from businesses in your area for the products & services you indicated in the survey that your household plans to buy?

Value	Percent	Responses
Yes	41.6%	168
No	58.4%	236